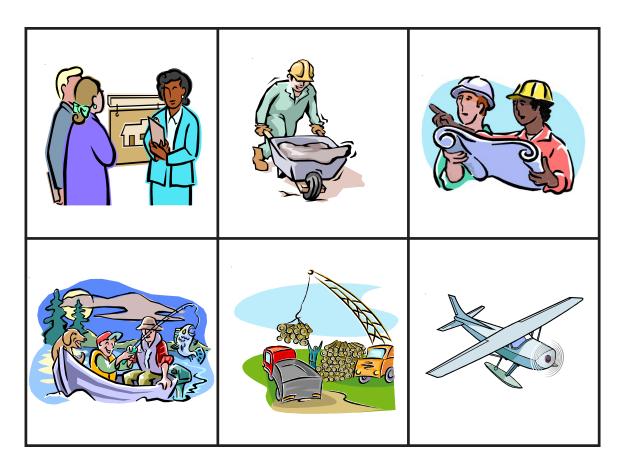
Economic Development Resource Guide



Division of Community Advocacy

Department of Commerce, Community, and

Economic Development (Commerce)



Alaska Economic Development Resource Guide

16th Edition

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The Economic Development Resource Guide is on the division's web site at: http://www.commerce.state.ak.us/cdb/edrg/EDRG.htm

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The Alaska Economic Development Resource Guide is designed to bring together in one place an inventory of programs and services that can provide economic development assistance to Alaska communities, businesses, organizations, and individuals.

Federal and state agencies as well as national and Alaska private non-profit agencies are represented. This directory primarily describes those programs that focus on the creation and support of new industries, businesses, and long-term jobs. It is designed to help communities match their economic development strategy with existing program resources that could support that strategy.

To help the user of this Resource Guide, each program listed in the Table of Contents has a Reference Code associated with it. This code indicates which kind of organization or persons the program is targeted at and if the program offers funding. The table below lists the Reference Codes and their meanings.

Re	eferer	nce (Code
	GP	=	General Public
	В	=	Business
	G	=	Government
	N	=	Native Organization
	NP	=	Non-Profit
	\$	=	Loans/Grants available

The matrix on the pages immediately following the table of contents indicates which development interests are supported by each listed resource.

The State of Alaska, Department of Commerce, Community, and Economic Development (Commerce), complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact Judy Hargis at 1-907-269-4565 or judy_hargis@commerce.state.ak.us to make any necessary arrangements. Commerce's Telephonic Device for the Deaf (TDD) number is 1-907-465-5437.

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Western Alaska Community Development Quota (CDQ) Program	120								Х			Х					χ	Х									Х				Х
Wildlife Habitat Incentives Program	121						х					х	х																		
World Trade Center Alaska	122								χ							χ					Х							Х			Х
Youthbuild	123														Х			Х													
							_								_		_							_						_	_

Administration for Native Americans (ANA) Grants

Eligibility:

Native Organizations

Provides:

Grants

Technical Assistance



Administrative Agency:

Federal Agency: U.S. Department of Health and Human Services, Administration for Children and Families (ACF), Administration for Native Americans, (ANA)

Program Goals:

- ANA's FY 2004-05 Program Announcement are goal category specific. ANA will release separate program announcements for funding opportunities under SEDS, Language Preservation and Maintenance, Environmental Regulatory Enhancement, and for special initiatives.
- Governance: To assist tribal and Alaska Native village governments, Native American institutions and local leadership to exercise local control and decision-making over their resources.
- Economic Development: To foster the development of stable, diversified local economies and economic activities that will provide jobs and promote economic well- being.
- Social Development: To support local access to, control of, and coordination of services and programs which safeguard the health, well-being and culture of people, which provides support services and training so people can work, and which are essential to a thriving and self-sufficient community

Resource Provided:

Project grants (competitive discretionary funding) with free training and technical assistance in grant application process. Assist in strategic community planning.

Eligibility:

Tribal entities and private nonprofit agencies with Native entity status.

Alaska Program Status:

There are approximately 20 active ANA grants in Alaska at this time in all categories of ANA funding areas.

AREA 1 - National SEDS Total funding \$18,000,000.

Anticipated number of awards: 110 - 120

Average Project Award Amount \$25,000 to \$500,000

Length of Project Period: 12,17,24,36 months.

Match: 20% match of cash or in-kind or a combination of both is required.

AREA 2 - Alaska SEDS Total funding \$2,000,000.

Anticipated number of awards: 10 - 20

Average Project Award Amount \$25,000 to \$125,000 Individual Village Projects - and for Regional

Non profits- and Village Consortia \$25,000 - \$175,000

Length of Project Period: 12,17,24,36 months.

Match: 20% match of cash or in-kind or a combination of both is required.

ANA Language - Provides funding under two categories,

Category 1 - Planning Grant Total Funding \$1,000,000

Anticipated number of awards: 10 -15

Average Projected Award \$25,000 - \$100,000

Length of Project Period: 12 months.

Match: 20% match of cash or in-kind or a combination of both is required.

Comments:

Alaska Region III has a web site specifically to list free current workshops with dates and locations to be held throughout Alaska. Free telephone technical assistance is also available.

Contact:

P.J. Bell, ANA Project Manager Region III, Administration for Native Americans 11723 Old Glenn Hwy., Suite 201

Eagle River, AK 99577

Phone: (907) 694-5711 Or Toll Free: (877) 770-6230

Fax: (907) 694-5775

E-Mail: director@anaalaska.org Web Site: http://www.anaalaska.org

Category II - Native Language Preservation and Maintenance / Design and Implementation Grants

Total Funding \$1,000,000

Anticipated number of awards: 10 - 20 Average Projected Award \$25,000 - \$175,000 Length of Project Period: 12, 17, 24, or 36 months.

Match: 20% match of cash or in-kind or a combination of both is required.

ANA Environmental Regulatory Enhancement Anticipated Total Program Area Funding: \$3,000,000 Anticipated Number of awards: 20 - 30

Average Project Award Amount \$50,000 to \$250,000 Length of Project Periods: 12,17,24, or 36 months

Agricultural Cooperatives Technical Assistance

U.S. Department of Agriculture

Eligibility:

General Public Business

Provides:

Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Business and Cooperative Service.

Program Goals:

To formulate, develop and administer research and technical assistance programs regarding the various aspects of farmer cooperatives.

Resource Provided:

Advisory services and counseling, technical information, educational materials, publications.

Eligibility:

Rural and farm cooperatives as well as those interested in forming agricultural cooperatives.

Alaska Program Status:

The agency has provided cooperative information to several Alaska groups and individuals, and recently received technical requests from potential Alaska cooperatives.

Comments:

This could be a good source of basic materials for communities that want to investigate agricultural cooperative ventures. This agency provides an extensive listing of practical and "cookbook" publications. For more information regarding the financing of general cooperatives, see the listing for the National Cooperative Bank in this Guide.

Contact:

Jim Haskell, Assistant Deputy Administrator Rural Business Cooperative Service U.S. Department of Agriculture Stop 3250 Washington, DC 20250-3250

Phone: (202) 720-8460 Fax: (202) 720-4641

Fax Verification: (202) 720-8460

Agricultural Research Program - University of Alaska

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: Agricultural and Forestry Experiment Station, University of Alaska Fairbanks.

Program Goals:

To provide research results needed to enhance sustainable development of agriculture and forestry, reclaim disturbed lands, reduce pollution, and use Alaska's lands wisely for agriculture, forestry, and recreation.

Resource Provided:

Technical information; research results. Program is funded by U.S.D.A. Cooperative State Research Education and Extension Service.

Eligibility:

Land grant universities and affiliated experimental stations. Information developed through research is available to the general public.

Alaska Program Status:

The Alaska Agricultural and Forestry Experiment Station is part of the School of Agriculture and Land Resources Management, University of Alaska Fairbanks. The experiment station operates research centers at Fairbanks and Palmer, Alaska. The station provides a basic source of Alaska-relevant agricultural and forestry research information.

Contact:

G. Allen Mitchell, Associate Director Agricultural and Forestry Experimental Station University of Alaska Fairbanks Fairbanks, AK 99775-7140 Phone: (907) 474-5042

Fax: (907) 474-6184 E-Mail: FYNRPUB@uaf.edu

Web Site: http://www.uaf.edu/salrm/afes/

Doreen Fitzgerald Information Officer & Science Writer AFES Publications Office Agricultural and Forestry Experimental Station University of Alaska Fairbanks Fairbanks, AK 99775-7140 Phone: (907) 474-5042

Phone: (907) 474-5042 Fax: (907) 474-6184

Web Site: http://www.uaf.edu/snras/afes/

Agricultural Revolving Loan Fund (ARLF)

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

State Agency: Department of Natural Resources (DNR), Division of Agriculture, Board of Agricultural and Conservation (BAC)

Program Goals:

To promote development of agriculture as an industry in Alaska through low interest rate loans for product processing, land clearing, equipment/livestock purchase, and farm development.

Resource Provided:

Direct loans; operating loans up to \$200,000; chattel loans up to \$1,000,000; product processing and land clearing loans up to \$250,000; farm development loans up to \$1,000,000. All loans are limited to 75% loan to value of collateral.

Eligibility:

Individuals, partnerships or corporations who are Alaska residents. Loans are available on the basis of generally accepted banking practices.

Alaska Program Status:

There are approximately 200 loans active statewide with a value of approximately \$15 million.

Contact:

Candy Easley, Loan Officer Agricultural Revolving Loan Fund Division of Agriculture Department of Natural Resources 1800 Glenn Highway, Suite 12 Palmer, AK 99645-6736

Phone: (907) 745-7200 Fax: (907) 745-7242

E-Mail: candy_easley@dnr.state.ak.us

Web Site: http://www.dnr.state.ak.us/ag/index.htm

Agricultural Wholesale Market Development — State of Alaska

Eligibility:

General Public Business Government Non-Profit Native Organizations



Provides:

Loans Grants Technical Assistance Information

Administrative Agency:

Alaska Department of Natural Resources (DNR) and U.S. Department of Agriculture, Agricultural Marketing Service (AMS)

Program Goals:

To increase overall marketing efficiency of Alaskan agriculture products, thereby lowering the cost of marketing food. It's also designed to increase consumer awareness and consumption of locally grown products.

Resource Provided:

Technical advisory services and counseling in the area of efficient market development. Provides product grading, marketing support programs and facilitation of commercial agricultural transactions.

Eligibility:

Government agencies and private industry (producers, processors or marketing agencies) may request assistance.

Alaska Program Status:

DNR has a three-person staff, two located in Palmer and one in Fairbanks, which provides a state-level clearinghouse service concerning agricultural development resources.

Comments:

The program works to bring producers, wholesalers and retailers together based on sound marketing information.

Contact:

Doug Warner, Development Specialist Division of Agriculture Department of Natural Resources 1800 Glenn Hwy., Suite 12 Palmer, AK 99645-6736

Phone: (907) 745-7200 Fax: (907) 745-7112

E-Mail: Douglas_Warner@dnr.state.ak.us Web Site: http://www.dnr.state.ak.us/ag/ag ms.htm

Agricultural and Economic Research

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Economic Research Service (ERS)

Program Goals:

To provide economic information and analysis for public and private decisions on agriculture, food, natural resources, and rural America. ERS produces such information for use by the general public, and to help policy makers develop, administer, and evaluate agricultural and rural policies and programs.

Resource Provided:

Published (both print and electronic) materials cover:

- > Current situation and short-term forecasts for agricultural commodities, exports, finances, etc.
- Economic and social conditions in rural America
- Effects of government policies and programs on farmers, rural communities, natural resources, and the public.

Eligibility:

ERS research is available to all. See below for ordering information.

Comments:

This agency produces a wide range of popular and technical materials related to the economic concerns of farmers. Much of this material may not be directly applicable in Alaskan conditions and communities; however, agency staff are sometimes able to respond to specific requests for information.

Contact:

Information Center Economic Research Service U.S. Department of Agriculture 1800 M Street NW, Room N-3050 Washington, DC 20036-5831 Phone: (202) 694-5050

E-Mail: service@ers.usda.gov Web Site: http://www.ers.usda.gov/

ERS AutoFax: (202) 694-5700 (follow instructions to print out current materials)

Alaska Commercial Fishing and Agriculture Bank (CFAB)

Eligibility:

General Public Business Native Organizations

Provides:

Loans



Administrative Agency:

Private For-Profit: Alaska Commercial Fishing and Agriculture Bank

Program Goals:

CFAB's authority and mission is limited to providing financing to the commercial fishing, agriculture, tourism and other resource-based industries in Alaska.

Resource Provided:

Provides loans to Alaskan residents.

Eligibility:

To become a CFAB borrower, an applicant must be commercially involved in one of the industries mentioned: commercial fishing, agriculture, tourism or other resource-based industries. The applicant must be an Alaska resident, as must be an individual member of a partnership. The majority ownership and control of corporations or other legal entities must rest with Alaska residents.

Alaska Program Status:

The Alaska Commercial Fishing and Agriculture Bank was established as a private cooperative by a special Alaska statute, and began operations in 1980.

Comments:

Borrowers have the opportunity to participate in CFAB's annual financial results through a partial refund of interest paid. CFAB is controlled by a Board of Directors whose members are elected by, and from among its stockholders.

Contact:

JoAnn Rodamaker Alaska Commercial Fishing and Agriculture Bank 2550 Denali St., Suite 1201 Anchorage, AK 99503-2737 Phone: (907) 276-2007 Or (800) 544-2228

Fax: (907) 279-7913 E-Mail: cfabanch@gci.net

Web Site: http://www.cfabalaska.com/

Alaska Export Assistance Center

U.S. Commercial Service

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Commerce

Program Goals:

The Alaska Export Assistance Center is co-located with the State Division of International Trade and Marketing Development, and together they help Alaska companies, especially small and medium sized firms increase sales and expand into foreign markets.

Resource Provided:

Services include industry and country market analyses, customized market analysis, finding qualified distributors and joint venture partners, background checks of foreign companies, trade missions, export documentation, licensing, classification and tariff consultation. Fees may apply for some services.

Comments:

The U.S. Commercial Service is strategically located to ensure effective penetration of foreign markets by Alaskan businesses with a network of international marketing specialist that spans the globe in 153 cities in 81 countries.

Contact:

Chuck Becker, Director Alaska Export Assistance Center U.S. Commercial Services U.S. Department of Commerce 431 W. 7th Ave., Suite 108 Anchorage, AK 99501

Phone: (907) 271-6237 Fax: (907) 271-6242

E-Mail: cbecker@mail.doc.gov

Web Site: http://www.alaska.net/~export

Alaska Forest Legacy Program (FLP)

Eligibility:

General Public
Business
Government
Non-Profits
Native Organizations

Provides:

Grants

Administrative Agency:

State Agency: Alaska Department of Natural Resources (DNR); Division of Parks and Outdoor Recreation

Program Goals:

- Protect fish and wildlife habitat and maintain habitat connectivity, habitat diversity and related values needed to ensure biological diversity and healthy fish and wildlife populations;
- Increase opportunities for natural lands recreation, especially near communities and existing roads, and protect existing opportunities at remote sites;
- Buffer, protect and enhance the natural ecosystem functions and natural lands recreation value of lands currently under conservation and forest management;
- Prevent forest fragmentation;
- Protect areas important to Alaska's communities for water supplies, traditional uses and economic reasons;
- Protect river systems, wetlands, coastal areas and their associated hydrologic functions and upland habitats, and;
- Provide and maintain opportunities for traditional forest uses, including the production of wood and non-timber forest products.

Resource Provided:

The Forest Legacy Program will cover 75 percent of the costs of a conservation easement or fee-title purchase. The other 25 percent must be matched by either the landowner or an assisting entity, such as a non-profit organization or non-federal government agency. Other costs that can be covered by the program include appraisals, surveys, closing costs, title work and insurance, and other real estate transaction expenses.

Eligibility:

The Alaska FLP may only acquire lands and interests in lands identified within a Forest Legacy Area (see website) on a willing seller/willing buyer basis. Projects proposed for the FLP in Alaska must be threatened by conversion to non-forest uses, and must directly address one or more of the Alaska program goals. Participation in Forest Legacy is limited to private forest landowners.

Contact:

Tina Long, Grants Administrator
Parks and Outdoor Recreation
Alaska Department of Natural Resources
550 West 7th Avenue, Suite 1380
Anchorage, AK 99501
Phone: (907) 269-8709

Phone: (907) 269-8709 Fax: (907) 269-8907

E-Mail: Tina long@dnr.state.ak.us

Web Site: http://www.dnr.state.ak.us/parks/grants

Alaska Grown Program

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: Division of Agriculture, Department of Natural Resources (DNR)

Program Goals:

Alaska Grown is a marketing and quality assurance program designed to support and increase the sales of Alaskan agriculture products. The program works to bring producers, wholesalers and retailers together based on sound marketing information.

Resource Provided:

The Alaskan Grown logo and point of sale material. The program also provides product grading, marketing support programs and facilitation of commercial agricultural transactions.

Eligibility:

Producers of agricultural products, grown or developed in Alaska must apply for authorization in order to use the logo and point of sale material.

Contact:

Doug Warner, Development Specialist Division of Agriculture Alaska Department of Natural Resources 1800 Glenn Hwy., Suite 12 Palmer, AK 99645-6736

Phone: (907) 745-7200 Fax: (907) 745-7112

E-Mail: douglas_warner@dnr.state.ak.us Web Site: http://www.dnr.state.ak.us/ag/ag ms.htm

Alaska Growth Capital

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

Private Profit: Alaska Growth Capital

Program Goals:

To provide a financing alternative to businesses that may have trouble gaining access to traditional bank financing.

Eligibility:

Alaska Growth Capital can finance any business within the state, but focus on businesses that are expanding Alaska's economy. The primary criteria for consideration is the following:

- Dedicated and experienced management
- Past performance
- Current economic viability of the business
- Competitive advantages

Alaska Program Status:

Alaska Growth Capital provides financing for all business needs, including construction lending, lines of credit, permanent working capital, equipment, and leasehold improvements. We also participate in the SBA, USDA and BIA loan guarantee programs. We can also provide commercial real estate loans with term up to 20 years by working through an affiliated institution.

Loans range from \$100,000 to \$10,000,000 and more, and normally have terms from three to 20 years. Interest rates depend on the risk level of the business and each financing package is customized to meet the needs of the businesses.

Contact:

Jason Evans, VP Lending Alaska Growth Capital 3900 C Street, Suite 302 Anchorage, AK 99503-5965

Phone: (907) 339-6770 Or (888) 315-4904

Fax: (907) 339-6771

E-Mail: jevans@alaskagrowth.com Web Site: http://www.alaskagrowth.com

Alaska InvestNet

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (Alaska)

Program Goals:

Providing investors and businesses with a convenient, confidential program to compare their compatibility for an investment relationship.

Resource Provided:

A confidential service which matches investors (including individuals, professional venture capital funds, pension funds and corporate investors) and entrepreneurs (including start-ups and expansions) based on a comparison of each entity's stated goals and needs. Both investors and entrepreneurs have the option to register for Alaska-only or nationwide service.

Eligibility:

Businesses must be located in Alaska. Both investors and entrepreneurs must pay an enrollment fee and complete an application questionnaire.

Alaska Program Status:

Alaska InvestNet performs an individualized search for opportunities for each investor and entrepreneur. Confidentiality is strictly preserved. Registration periods for investors are one year and for entrepreneurs, six months.

Comments:

Note: Contact information for all parties is kept confidential through the initial matching process or until both parties indicate a desire to be in touch. Alaska InvestNet neither evaluates nor endorses the merits of investment opportunities presented through its services. InvestNet acts solely as an information service for entrepreneurs and investors and is neither an investment advisor nor a broker-dealer of securities.

Contact:

Rick Wolk, Executive Director Alaska InvestNet Phone: (907) 351-9078

E-Mail: rickw@alaskainvestnet.org

Web Site: http://www.alaskainvestnet.org

Alaska Municipal Bond Bank Authority

Eligibility:

Government

Provides:

Loans

Technical Assistance



Administrative Agency:

State Agency: Department of Revenue

Program Goals:

To assist communities with financing for capital projects.

Resource Provided:

Direct loans. No set loan limits. Statutory limit of \$500 million in outstanding bonds or more than \$75 million in Revenue bonds during a fiscal year. Interest rates depend on the national market for tax exempt bond issues.

Eligibility:

Any organized local government in need of capital project financing should contact the Bond Bank.

Alaska Program Status:

The Alaska Municipal Bond Bank Authority is a public corporation created by state law (AS 44.85). The Bond Bank was created to address disadvantages that Alaska's communities often experience in financial markets. Communities may have low bond ratings or lack familiarity among investors that would result in above market interest rates on borrowed money.

Generally, the Bond Bank sells bonds on the national money market and then uses the proceeds to purchase the bonds of Alaska municipalities at the same interest rate the Bond Bank obtained, thereby providing the municipalities with funds for their capital projects. The Bond Bank's "A" rating from both Moody's and Standard and Poor enables it to borrow money at low rates. As municipalities pay principal and interest to the Bond Bank, the Bond Bank uses this money to pay its bond holders.

The Bond Bank is self-supporting. It does not use general fund monies, and, in fact, returns about \$1 million the general fund each year. The bank has an excellent loan record, with no defaults. The bank has five directors including the Commissioners of the Departments of Revenue, and Commerce, Community, and Economic Development, and three public members.

Contact:

Deven Mitchell, Executive Director Alaska Municipal Bond Bank Authority Department of Revenue P.O. Box 110405 Juneau, AK 99811-0405

Phone: (907) 465-2388 Fax: (907) 465-2902

E-Mail: Deven_Mitchell@revenue.state.ak.us

Web Site: http://www.revenue.state.ak.us/treasury/ambba/ambba.htm

Alaska Native/Native Hawaiian Institutions Assisting Communities (AN/NHIAC)

Eligibility:

Non-Profit

Provides:

Grants



Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development

Program Goals:

To assist Alaska Native/Native Hawaiian institutions of higher education (AN/NHIs) to expand their role and effectiveness in addressing community development needs in their localities..

Resource Provided:

Grants to assist Alaska Native/Native Hawaiian institutions of higher education (AN/NHIs) to expand their role and effectiveness in addressing community development needs in their localities.

Eligibility:

Eligible Grantees: Only nonprofit Alaska Native and Native Hawaiian institutions of higher education that meet the definitions of Alaska Native and Native Hawaiian institutions of higher education established in Title III, Part A, Section 317 of the Higher Education Act of 1965, as amended by the Higher Education Amendments of 1998 (Pub. L. 105-244; enacted October 7, 1998) are eligible to apply. If you are an Alaska Native institution of higher education, in order for you to meet this definition, at least 20 percent of your undergraduate headcount enrollment must be Alaska Native students.

Eligible Activities: Each activity proposed for funding must meet both a Community Development Block Grant Program (CDBG) national objective and the CDBG eligibility requirements. There are three national objectives:

Benefit to low- and moderate- income persons;

Aid in the prevention or elimination of slums or blight; or

Meet other community development needs having a particular urgency because existing conditions pose a serious and immediate threat to the health and welfare of the community, and other financial resources are not available to meet such needs.

Each AN/NHIAC grantee addresses at least three of the following issues in the targeted community: local housing, infrastructure, economic development, neighborhood revitalization, health care, crime, or planning.

Comments:

Application: HUD publishes an annual Notice of Funding Availability (NOFA) and an application kit for the AN/NHIAC Program. Application kits are available from the University Partnerships Clearinghouse (1-800-245-2691) or through the University Partnerships website at www.oup.org.

Contact:

Alaska State Office

U.S. Dept. of Housing and Urban Development

3000 C. St., Suite 401 Anchorage, AK 99503 Phone: (907) 271-4663 Web Site: http://www.hud.gov

Application kits are available from the University Partnerships Clearinghouse

(1-800-245-2691) or through the University Partnerships website at www.oup.org.

Alaska Product Preference Program

Eligibility:

General Public Business

Provides:

Information

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Community Advocacy

Program Goals:

To provide incentives to Alaskan manufacturers who submit bids or proposals for state contracts, by awarding product preference considerations to qualifying businesses.

Resource Provided:

The product preference programs (Alaska Products, Forest Products) do not provide direct financial assistance. Under the state procurement code, however, these two programs can provide eligible manufacturers cost preferences of 3%, 5% or as great as 7% on state procurement contracts.

Eligibility:

Any Alaskan business that manufactures a product with at least 25% value added in Alaska, may submit an application to the Commissioner of the Department of Commerce, Community, and Economic Development for certification in one of the preference programs. Certification in the preference programs is awarded to a qualifying product, not to its manufacturer. The Department verifies information submitted on the application and, if approved, the product is certified for a two year period. After certification, the product is included in the next published, semi annual, Product Preference List. Only products included on the most recent Product Preference List are eligible for consideration in the procurement process. Product Preference Lists are published April 1 and October 1.

Contact:

Ruth St. Amour, Development Specialist Division of Community Advocacy Department of Commerce, Community, and Economic Development 550 W. 7th Ave., Suite 1770 Anchorage, AK 99501-3510

Phone: (907) 269-4527 Fax: (907) 269-4539

E-Mail: ruth st.amour@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/dca/prodpref/prodpref.htm

Alaska Regional Development Organizations Economic Development Planning/Business Development Assistance

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Loans Technical Assistance Information



Administrative Agency:

Nonprofit (Alaska): Alaska Regional Development Organizations (ARDOR) - 11 regional economic development councils designated under the ARDOR program.

Program Goals:

To prepare and implement a regional economic development strategy and assist communities and businesses implement the same. To provide business development assistance.

Resource Provided:

Prepare regional and community economic development strategies. Provide technical assistance, training and information to individuals desiring to start or expand a business in the region. Some also operate small business incubators and small business loan programs.

Eligibility:

Communities and individuals in the region served.

Alaska Program Status:

ARDOR's receive partial funding from the State Department of Commerce, Community, and Economic Development to provide services and implement their regional strategies. State funding for each ARDOR is dependent on annual legislative appropriations. For FY 04, the Legislature appropriated \$620,000 for the ARDOR program, resulting in grants ranging from \$61,284 to \$33,384.

Contacts:

Anchorage Economic Development Corporation

Bob Poe, President/CEO 900 West 5th Avenue, Suite 300 Anchorage, AK 99501

Phone: 258-3700 Fax: 258-6646

E-Mail: MDickson@aedcweb.com Web Site: www.aedcweb.com/

Bering Strait Development Council

Melissa Boeckmann Economic Development Planner Kawerak, Incorporated P.O. Box 948

Nome, Alaska 99762 Phone: (907) 443-9007 Fax: (907) 443-2591

Email: melissab@kawerak.org Web site: www.kawerak.org/

Copper Valley Economic Development Council

John Downes, Executive Director

PO Box 9

Glennallen, AK 99588 Phone: 822-5001 Fax: 822-5009

E-Mail: cvedc@cvinternet.net

Web Site: http://www.alaskaeconomicdevelopment.org/

ARDOR Contacts continued:

Fairbanks North Star Borough Economic Development Commission

Kathryn Dodge, Special Assistant to the Borough Mayor

P. O. Box 71267

Fairbanks, AK 99707-1267

Phone: 459-1302 Fax: 459-1102

Email: kdodge@co.fairbanks.ak.us

Website:

http://www.co.fairbanks.ak.us/MayorsOffice/E

conomicDevelopment/

Kenai Peninsula Borough Economic Development District

John Parker, Executive Director 14896 Kenai Spur Hwy, Suite 103-A

Kenai, AK 99611-7756 Phone: 283-3335 Fax: 283-3913

E-mail: jparker@kpedd.org/ Web site: www.kpedd.org/

Lower Kuskokwim Economic Development Council

Carl Berger, Executive Director PO Box 2021

Bethel, AK 99559 Phone: 543-5967 Fax: 543-3130

E-Mail: carl_berger@ddc-alaska.org

Mat-Su Resource Conservation & Development Council

Rick Leibowitz, Executive Director 1700 E. Bogard Road, Suite 203

Wasilla, AK 99654 Phone: 373-1062 Fax: 373-1064

E-Mail: matsurcd@mtaonline.net

Northwest Arctic Borough Economic Development Commission

Lee Stoops, Executive Director

PO Box 1110

Kotzebue, AK 99752 Phone: 442-2500 Fax: 442-2930

E-Mail:

Istoops@northwestarcticborough.org

Web Site:

http://www.northwestarcticborough.org/edc/

Prince William Sound Economic Development District

Sue Cogswell, Executive Director 2207 Spenard Rd, Suite 207 Anchorage, AK 99503

Phone: 222-2440 Fax: 222-2411

E-Mail: sue_cogs@yahoo.com Web Site: www.alaska.net/~pwsedc/

Southeast Conference

Meilani Clark Schijvens, Economic Development Coordinator

PO Box 21989 Juneau, AK 99802 Phone:463-3445 ext.21

Fax: 463-5670

E-Mail: meilani@seconference.org Web Site: www.seconference.org

Southwest Alaska Municipal Conference

Wanetta Ayers, Executive Director 3300 Arctic Blvd., Suite 203 Anchorage, AK 99503

Phone: 562-7380 Fax: 562-0438

E-Mail: wayers@swamc.org

Web Site: www.southwestalaska.org

Alaska Rural Development Council

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: University of Alaska, Anchorage and U.S. Department of Agriculture

Program Goals:

To build partnerships among the major rural interests in rural development including the federal government, state government, local government, tribal government and the private sector around projects or issues in rural communities. The U.S. Department of Agriculture administers the project through a cooperative agreement with the University of Alaska, Anchorage.

Resource Provided:

Technical assistance in working with regulatory agencies around development projects, assistance in bringing development barriers to the attention of federal or state agencies and working with diverse groups to find solutions to those barriers. Access to diverse rural interests in putting on forums that address rural issues.

Alaska Program Status:

The Alaska Rural Development Council is made up of twenty six seats that include: 3 state agencies, 3 federal agencies, 2 financial institutions, 2 educational institutions, 2 ARDORs, 2 Regional Native Corporation, 2 Regional Non-Profits, 2 village corporations, 2 tribes, 2 private businesses, 2 at-large businesses and 2 municipalities. This council is funded 75% by USDA and 25% by non-federal partners.

Comments:

The council is part of a national network of councils. Where these councils find problems in common, they develop national work teams to work on solutions for all states. The operation of the council is through building working relationships with other partners to find more effective ways to enhance development options agreed to by rural communities.

Contact:

Chuck Akers, Executive Director Alaska Rural Development Council University of Alaska Anchorage 3211 Providence Drive, ADM #279 Anchorage, AK 99508-4614

Phone: (907) 786-4660 Fax: (907) 786-4662

E-Mail: ancja@uaa.alaska.edu

Web Site: http://ardc.alaska.edu/index.html

Alaska Scenic Byways Program

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Grants Information

Administrative Agency:

State Agency: Alaska Department of Transportation and Public Facilities, Division of Statewide Planning Federal Agency: Federal Highway Administration

Program Goals:

In 1991, Congress established the National Scenic Byways Program under the Intermodal Transportation Efficiency Act (ISTEA) and strengthened it with the passage of the Transportation Equity Act for the 21st Century, known as TEA-21. Scenic byways are roads that highlight the special scenic, natural, historic, archeological, recreational and cultural features of an area. The National Scenic Byways Program is a voluntary program to protect and promote America's scenic roads. For any highway corridor that is designated as a State Scenic Byway, you may apply for planning and implementation grants under the National Scenic Byways Program.

Resource Provided:

Scenic Byway Grants can be used for developing corridor management plans, safety improvements, byway facilities that interpret or enhance the intrinsic qualities of the scenic byway, access to recreation (including water recreation), resource protection, interpretive information and marketing.

Eligibility:

Anyone may apply for the grants. The grants must be associated with a state or nationally designated scenic byway.

Alaska Program Status:

Grant applications are accepted on an annual basis. Check the National Scenic Byways website for criteria and other details. Applications are submitted online via the National Scenic Byways website at http://www.byways.org. A hard copy with attachments must also be submitted.

Contact:

Aneta Synan, Scenic Byways Coordinator Division of Statewide Planning Alaska Department of Transportation and Public Facilities 3132 Channel Drive Juneau, AK 99801 Phone: (907) 465-8769 Fax: (907) 465-6984

E-Mail: scenic_byways@dot.state.ak.us

Web Site: http://www.byways.org

Alaska State Office of Tourism

Tourism Planning and Technical Assistance

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Office of Economic Development (OED)

Program Goals:

The Office of Tourism's goal is to stimulate economic growth, diversification, and job opportunities in Alaska through tourism research, planning, and business development.

Resource Provided:

The Office provides the following resources specific to tourism: research, community and regional tourism planning and management, product development, business planning and development, and customer service training. Upon request, tourism staff provide presentations and workshops at tourism and economic development conferences around the state. The Office of Tourism manages the State of Alaska's tourism marketing contract with the Alaska Travel Industry Association (www.alaskatia.org).

Eligibility:

Services of the Office of Tourism are available to Alaska residents, communities, villages, native corporations, businesses, non-profit and other organizations.

Contacts:

Caryl McConkie, Development Manager Office of Economic Development Department of Commerce, Community, and Economic Development P.O. Box 110809 Juneau, AK 99811

Phone: (907) 465-2012 Fax: (907) 465-3767 E-Mail: caryl_mcconkie@commerce.state.ak.us

Web Site:

http://www.commerce.state.ak.us/dca/toubus/home.cfm

Odin Brudie, Tourism Transportation Planner Office of Economic Development Department of Commerce, Community, and Economic Development P.O. Box 110809

Juneau, AK 99811

Phone: (907) 465-5466 Fax: (907) 465-3767 E-Mail: odin_brudie@commerce.state.ak.us

Dru Garson, Tourism Business Development Specialist Office of Economic Development Department of Commerce, Community, and Economic Development P.O. Box 110809 Juneau, AK 99811

Phone: 907-465-2162 Fax: 907-465-3767 E-Mail: dru_garson@commerce.state.ak.us

Lisa Conrad, Tok Visitor Center Manager Office of Economic Development Department of Commerce, Community, and Economic Development P.O. Box 359

Tok, AK 99780

Phone: 907-883-5667 Fax: 907-883-5667 E-Mail: lisa_conrad@commerce.state.ak.us

Alaska Village Initiatives, Inc.

Professional Services Group

Eligibility:

Native Organizations Native Non-Profit Native Business

Provides:

Loans Technical Assistance Information



Administrative Agency:

Nonprofit (Alaska): Alaska Village Initiatives, Inc. (AVI)

Program Goals:

To improve the well-being of communities, families and individuals in rural Alaska by embracing their cultural values, and strengthening their self-reliance through training, assistance, advocacy, and economic development.

Resource Provided:

Business Planning, Feasibility Studies, Technical Assistance, Board training (Corporate & Nonprofit), Strategic Planning, Financing Plans, Direct Financing, General Business/Economic Development and Management.

Eligibility:

Participation is open to Native profit and nonprofit organizations (regional and local); IRA councils and other tribal governments; rural cooperatives, rural business ventures; rural community organizations.

Alaska Program Status:

In its 33-year history, the corporation has financed more than 85 community-owned businesses in 53 communities throughout rural Alaska. More than 60 of the businesses are currently operational. Alaska Village Initiatives reports that more than 3,500 jobs have been created. More than \$23 million has been leveraged from local, state and private sources to develop these enterprises and provide technical assistance to others. Assisted businesses are diverse, ranging from the chain of 22 general merchandise stores (Alaska Commercial Company) to cooperatives, fuel distributorships, housing weatherization, port facilities, business consulting and training and management assistance to individuals and organizations. Currently Alaska Village Initiatives is working to enhance Alaska's Private Lands Wildlife Management and a state wide Rural Fire Suppression Program called Project Code Red.

Comments:

Specific Alaska Village Initiatives programs listed elsewhere in this guide include:

- Private Lands Wildlife Management
- Village Wildlife Conservation Cooperative
- Rural Business Loan Fund
- Rural Fire Suppression
- Help Provide Access to Development Grants

Contact:

Charles Parker, Director, Professional Services Group Alaska Village Initiatives, Inc. 1577 C Street, Suite 304 Anchorage, AK 99501

Phone: (907) 274-5400 Or (800) 478-2332

Fax: (907) 263-9971 E-Mail: info@akvillage.com

Web Site: http://www.akvillage.com/

Alternative Energy Development and Energy Efficiency

Eligibility:

Business Government

Provides:

Loans/Grants Technical Assistance Information



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA), Alaska Energy Authority (AEA)

Program Goals:

The purpose of the Alaska Energy Authority's alternative energy programs is to develop projects that reduce the cost of energy throughout Alaska and use locally available energy resources.

Resource Provided:

Evaluate and develop rural energy alternatives including small hydro, village interties, conservation, and energy supplies based on wood, municipal solid waste, wind and coal. Program details on web site.

Contact:

Peter Crimp, Program Manager AIDEA - Alaska Energy Authority Department of Commerce, Community, and Economic Development 813 West Northern Lights Blvd. Anchorage, AK 99503

Phone: (907) 269-4631 Fax: (907) 269-3044 E-Mail: pcrimp@aidea.org

Web Site: http://www.aidea.org/alternative.htm

Americorps*VISTA

Commerce, Division of Community Advocacy - Volunteers In Service To America

Eligibility:

Government Non-Profit

Provides:

Technical Assistance

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Community Advocacy (DCA)

Program Goals:

DCA is the umbrella sponsor for 20 VISTA members throughout the State of Alaska. The program promotes economic development by mobilizing community resources and increasing the capacity of a target community to meet its own needs. VISTAs encourage volunteer service at the local level and strengthen local organizations addressing the needs of low-income communities.

Resource Provided:

The program provides full-time members committed to one year of service. Detailed work plans outlining goals and objectives for the year are developed and implemented. Technical assistance (i.e. planning process, grant writing, marketing) are offered to members and their sponsor organizations. The Corporation for National and Community Service funds the program.

Eligibility:

Any non-profit, government, or faith-based organization working towards economic development can apply to be a VISTA sponsor organization.

Contact:

Lead VISTA
Division of Community Advocacy
Department of Commerce, Community, and Economic Development
550 W. 7th Avenue, Suite 1770
Anchorage, AK 99501
Phone: (907) 269-4561

Phone: (907) 269-4561 Fax: (907) 269- 4539

E-Mail: vista@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/dca/vista/home.htm

Artist Career Opportunity Grant

Alaska State Council on the Arts (ASCA)

Eligibility:

General Public Government Non-Profit Native Organizations

Provides:

Grants
Technical Assistance
Information



Administrative Agency:

State Agency: Alaska State Council on the Arts (ASCA)

Program Goals:

Career Opportunity Grants are designed to help professional artists, at various stages of their careers, take advantage of impending concrete opportunities that will significantly advance their work or careers.

Resource Provided:

ASCA provides grants of up to \$1,000 to eligible artists.

Eligibility:

Professional artists working in the visual, literary, media or performing arts, who are requesting support for unique, short-term opportunities (not the routine completion of work in progress) are eligible to apply. Traditional Native artists may apply. The applicant must be a resident of Alaska at the time of application.

Contact:

Alaska State Council on the Arts 411 West Fourth Avenue, Suite 1E Anchorage, AK 99501-1843

Phone: (907) 269-6610 Or (888) 278-7424 (toll free)

Fax: (907) 269-6601

E-Mail: aksca_info@eed.state.ak.us

Web Site: http://www.eed.state.ak.us/aksca/

Artist/Apprentice Traditional Native Arts Grants

Alaska State Council on the Arts (ASCA)

Eligibility:

General Public

Provides:

Grants
Technical Assistance
Information



Administrative Agency:

State Agency: Alaska State Council on the Arts (ASCA)

Program Goals:

To encourage the maintenance and development of traditional arts of Alaska's Native peoples.

Resource Provided:

ASCA awards apprenticeship grants of up to \$2,000 for serious study with a recognized master artist in a traditional Native art form. Grants are limited to the fees of the master artist, and , when necessary, the cost of supplies and travel essential to the apprenticeship.

Eligibility:

The Master Artist must:

- be a resident of the state
- > be able to provide evidence of excellence in the art form
- agree to take on the applicant as an apprentice
- be recognized for their own proficiency and skill in an art form by members of their own cultural community. This may be indicated by the quality of support material submitted through letters of endorsement by members of the cultural community (i.e., a village or tribal council, regional corporation, school district or other group)
- > be 18 years or older

The Apprentice must:

- be a resident of Alaska
- have demonstrated experience in the art form for which they are applying and have located a master artist willing to accept the applicant as an apprentice
- > be 18 years or older

Contact:

Saunders McNeill, Native Arts Program Director Alaska State Council on the Arts Department of Education and Early Development 411 West Fourth Avenue, Suite 1E Anchorage, AK 99501

Phone: (907) 269-6610 or (888) 278-7424 (toll free)

Fax: (907) 269-6601

E-Mail: saunders_mcneill@eed.state.ak.us Web Site: http://www.eed.state.ak.us/aksca

Assisted-Living Conversion Program

Eligibility:

Non-Profit

Provides:

Grants Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development

Program Goals:

To provide nonprofit owners of eligible developments with a grant to convert some or all of the dwelling units in a project into an Assisted Living Facility (ALF) for the frail elderly. The facility must be licensed and regulated by the State (or if there is no State law providing such licensing and regulation, by the municipality or other subdivision in which the facility is located). Assisted-Living Facilities (ALFs) are designed to accommodate frail elderly and people with disabilities who can live independently but need assistance with activities of daily living (e.g., assistance with eating, bathing, grooming, dressing and home management activities.) ALFs must provide support services such as personal care, transportation, meals, housekeeping, and laundry.

Resource Provided:

Typical funding will cover basic physical conversion of existing project units, common and services space. The ALCP provides funding for the physical costs of converting some or all of the units of an eligible development into an ALF, including the unit configuration, common and services space and any necessary remodeling, consistent with HUD or the State's statute/regulations (whichever is more stringent). There must be sufficient community space to accommodate a central kitchen or dining facility, lounges, recreation and other multiple-areas available to all residents of the project, or office/staff spaces in the ALF. Funding for the supportive services must be provided by the owners either directly or through a third party.

Eligibility:

Eligible Grantees: Only private nonprofit owners of Section 202 and Section 8 project-based housing developments - designated to be occupied primarily by the elderly for at least five years - are eligible for funding. These eligible properties also include those funded by Rural Housing Services - Section 515, Section 221(d)(3) BMIR, or Section 236 programs. A private nonprofit of an unused/underutilized commercial property is eligible as well. Eligible Customers: Eligible residents who meet the admissions/discharge requirements as established for assisted-living by State and local licensing, or HUD frailty requirements under 24 CFR891.205 if more stringent. The residents must be able to live independently but can need assistance with activities of daily living (e.g., assistance with eating, bathing, grooming, dressing and home management activities).

Contact:

Alaska State Office U.S. Dept. of Housing and Urban Development 3000 C Street, Suite 401 Anchorage, AK 99503 Phone: (907) 271-4663 Web Site: http://www.hud.gov

Bulk Fuel System Upgrades Program

Eligibility:

Government

Provides:

Grants

Technical Assistance



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA), Alaska Energy Authority

Program Goals:

To assist rural Alaskan communities with upgrading bulk fuel tank farm facilities and bringing them into compliance with state and federal codes and regulations.

Resource Provided:

Provides for assessment of above-ground fuel tanks in rural communities, emergency repairs and comprehensive upgrade and/or consolidation of rural tank farms.

Eligibility:

Priority is given to communities whose fuel vendors or regulating agencies have threatened to halt delivery of fuel, or where conditions have become a life, health or safety matter, or the environment is threatened.

Contact:

Mike Harper, Deputy Director AIDEA - Rural Energy Programs Department of Commerce, Community, and Economic Development 813 W. Northern Lights Blvd. Anchorage, AK 99503 Phone: (907) 269-3025

Fax: (907) 269-3044 E-Mail: mharper@aidea.org

Web Site: http://www.aidea.org/bulkfuel.htm

Bureau of Indian Affairs (BIA) IRR Roads Program

Eligibility:

Native Organizations

Provides:

Grants

Technical Assistance



Administrative Agency:

Federal Agency: Bureau of Indian Affairs (BIA)

Program Goals:

To improve transportation and economic conditions.

Resource Provided:

Planning, design and construction technical assistance.

Eligibility:

Alaska tribes.

Alaska Program Status:

Typically \$18 - \$20M per year. TIP prepared each 3 years. 5-8 new projects begin annually. Current backlog 3 - 5 years.

Contact:

Robert Martin, Jr. Alaska Regional Road Engineer BIA Transportation P.O. Box 25520 Juneau, AK 99802-5520

Phone: 907-586-7386 Fax: 907-586-7357

Business and Export Loan Guarantee Program

Alaska Industrial Development and Export Authority (AIDEA)

Eligibility:

Business

Provides:

Loans



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA)

Program Goals:

To help facilitate the financing of Alaskan small businesses and export of goods and services to foreign countries

Resource Provided:

The Business and Export Assistance loan guarantee program provides financial institutions up to an 80 percent of the loan not to exceed \$1 million. AIDEA's guarantee covers acquisition of real or personal property, refinancing, working capital, and export transactions. This program is targeted to assist businesses located in rural Alaska.

Eligibility:

Financially feasible business projects that are located in Alaska or Alaska businesses exporting goods and services to foreign countries. Alaskan individual residents must hold majority ownership of the Alaska business. Note: Except for the development Finance Program, the request for financing assistance must come from the bank.

Alaska Program Status:

The outstanding balance of the AIDEA guaranteed portion of loans as of June 30, 2003 was \$1,566,000.

Comments:

Guarantee Requirements:

To apply to AIDEA for a guarantee, a \$200 non-refundable application is required. AIDEA charges a one-time guarantee fee of 2% on the guaranteed amount. An abbreviated application process is available for new loan guarantees of \$100,000 or less. Loan terms range from one to twenty years depending upon the use of loan proceeds and collateral offered as security for the loan. The maximum interest rate that may be charged by the bank is prime rate plus 2.75%.

Contact:

Jim McMillan, Deputy Director - Credit Alaska Industrial Development and Export Authority Department of Commerce, Community, and Economic Development 813 W. Northern Lights Blvd. Anchorage, AK 99503

Phone: (907) 269-3000

Toll free in-state only: (888) 300-8534

Fax: (907) 269-3044

E-Mail: jmcmillan@aidea.org

Web Site: http://www.aidea.org/programs.htm

Business and Industry Guaranteed Loans

U.S. Department of Agriculture, Rural Development

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Loans



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

To assist individuals, corporations, public or private organizations in rural areas obtain quality loans for business development.

Resource Provided:

Loan guarantees of up to 90% of the loan amount. Loans may be up to \$25,000,000.

Eligibility:

Applicant may be an individual, partnership, LLC, profit or nonprofit corporation, cooperative or Alaska Native entity. The project must be in a rural area or city of less than 50,000 population.

Alaska Program Status:

The program continues to expand; most commercial lenders in Alaska have used the program. In fiscal year 2002 USDA Rural Development issued commitments to guarantee over \$49 million in commercial loans.

Comments:

Loans can be used for financing business construction, conversion, and modernization as well as for equipment, facilities, machinery, supplies, debt restructure, transfer of ownership, and working capital. Projects which create or save jobs have the highest priority. The borrower works with a lender, then the borrower and lender jointly apply for a loan guarantee. There is a one-time loan guarantee fee of 1 or 2%.

Contact:

Dean Stewart USDA Rural Development U.S. Department of Agriculture 800 W. Evergreen, Suite 201 Palmer, AK 99645

Palmer, AK 99645 Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dstewart@rdmail.rural.usda.gov Web Site: http://www.rurdev.usda.gov

Buy Alaska Program

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: University of Alaska Small Business Development Center

Program Goals:

The Buy Alaska Program's mission is to assist businesses, consumers, and government entities in finding competitive Alaskan sources for goods and services with the goal of keeping more dollars in Alaska. Buy Alaska's goal is to encourage a 10% shift in out-of-state buying habits, which are currently calculated over \$7 billion every year. Although it seems like a small percentage, the impact of 10% would boost Alaska's economy by over \$700 million a year providing over 3,300 direct and 1,700 indirect jobs.

Resource Provided:

The Buy Alaska Program offers the free service of researching buying needs and "matching" buyers with sellers. Businesses and consumers seeking to buy competitively priced goods and services can get help from Buy Alaska in identifying Alaskan vendors and providers from which to make their purchases.

Eligibility:

To become a member of the free Buy Alaska Program, a business must simply be located in Alaska and possess an Alaska business license. To enroll, contact the Buy Alaska program and register. All businesses in Alaska are encouraged to register with Buy Alaska's "Buyer/Seller Network" database to ensure consideration in the matching process. Searching the database of over 6,000 Alaska businesses is available to anyone.

Contact:

Stella Josephine, Program Director Buy Alaska Program Small Business Development Center University of Alaska 430 West 7th Ave., Suite 110 Anchorage, AK 99501-3550 Phone: (907) 274-7232 Or (800) 478-7232

Fax: (907) 274-9524

E-Mail: info@buyalaska.com

Web Site: http://www.buyalaska.com

Center for Economic Development — University of Alaska

Eligibility:

General Public Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: University of Alaska Anchorage and U.S. Department of Commerce, Economic Development Administration (EDA)

Program Goals:

To provide technical assistance to organizations involved in economic development.

Resource Provided:

UA/CED technical assistance services include:

- Information access
- feasibility studies
- Market research for new regional products
- > Strategic planning assistance

Examples of assistance:

- A financial feasibility analysis piece to be included in a grant application for a construction project
- A market analysis for a new value-added product line that would create jobs in a community
- Preliminary engineering designs for an industrial park
- An implementation plan for a marketing cooperative

Eligibility:

UA/CED offers assistance to:

- Alaska Regional Development Organizations (ARDORs)
- Native Corporations
- > Tribal and village councils
- Municipal governments
- EDA designated Economic Development Districts

Contact:

Annette Johnson, Executive Director Center for Economic Development University of Alaska Anchorage DPL 507G 3211 Providence Dr.

Anchorage, AK 99508-8243 Phone: (907) 786-5444 Fax: (907) 786-5446

E-Mail: anadj@uaa.alaska.edu

Web Site: www.cbpp.uaa.alaska.edu/centers/ced/

Child Care Grant Program

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations



Provides:

Grants

Administrative Agency:

State Agency: Department of Health and Social Services (DHSS), Division of Public Assistance (DPA)

Program Goals:

The Purpose of the Child Care Grant Program is to promote quality child care and improve facilities health and safety standards.

Resource Provided:

Funding for Facility staff salaries, substitute care, health and safety related items and education and training of staff related to child development.

Eligibility:

Applicants must have a current Alaska Child Care License and Business License, participate in the Child Care Assistance Program (CCAP), and willing to accept children funded through the CCAP.

Alaska Program Status:

This program is subject to annual appropriation by the Legislature. Fiscal year 2004 funding level was \$2.36 million with approximately 450 centers and homes participating.

Comments:

Applications for the grant are available and may be submitted at any time. Payments are made on a monthly basis, based on the number of children in attendance. Grant Awards are based on the availability of funding.

Contact:

Program Manager
Division of Public Assistance
Department of Health and Social Services
619 E. Ship Creek Avenue, Suite 230
Anchorage, AK 99501

Phone: (907) 269-4500 Fax: (907) 269-4536

E-Mail: CCPO@health.state.ak.us

Web Site: http://www.hss.state.ak.us/dpa/programs/ccare

Child Care Resource and Referral Program

Eligibility:

General Public Business

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: Department of Health and Social Services (DHSS), Division of Public Assistance (DPA)

Program Goals:

The Child Care Resource and Referral (CCR&R) program assists parents in finding quality child care, assists child care providers in advertising services and vacancies to parents, and provides assistance to individuals interested in starting a child care center or becoming a home child care provider. The CCR&R program also provides child care education and training opportunities for child care providers statewide. Classes, workshops, newsletters and other educational opportunities are available at little or no charge.

Alaska Program Status:

This program is subject to annual state and federal legislative appropriations. For CCR&R agency information, contact Child Care Program Coordinator.

Contact:

Program Manager Division of Public Assistance Department of Health and Social Services 619 E. Ship Creek Avenue, Suite 230 Anchorage, AK 99501

Phone: (907) 269-4500 Fax: (907) 269-4536

E-Mail: CCPO@health.state.ak.us

Web Site: http://www.hss.state.ak.us/dpa/programs/ccare

Child Care Subsidy Program

Eligibility:

General Public

Provides: Grants



Administrative Agency:

State Agency: Department of Health and Social Services (DHSS), Division of Public Assistance (DPA)

Program Goals:

To enable low and moderate income families to afford child care while parents are working or in training.

Resource Provided:

Subsidy for child care payments for eligible families.

Eligibility:

Municipalities or unincorporated communities with licensed child care facilities may apply if a community agency can demonstrate the administrative capacity to manage the program.

Alaska Program Status:

This program is subject to annual state and federal legislative appropriations. There are 20 communities, serving about 5,200 children per month.

Comments:

Quality child care programs provide an essential element in a community's overall economic development. Child care provides an opportunity for parents to seek employment, and directly provides jobs for child care facility employees. Subsidies are based on a percentage of countable gross income.

Contact:

Program Manager Division of Public Assistance Department of Health and Social Services 619 E. Ship Creek Avenue, Suite 230 Anchorage, AK 99501

Phone: (907) 269-4500 Fax: (907) 269-4536

E-Mail: CCPO@health.state.ak.us

Web Site: http://www.hss.state.ak.us/dpa/programs/ccare

Commercial Fishing Revolving Loan Program

Eligibility:

General Public Business Non-Profit

Provides:

Loans



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Investments

Program Goals:

To promote the rehabilitation of the state's fisheries, the development of a predominantly resident fishery, and the continued maintenance of commercial fishing gear and vessels throughout the state by means of long-term low interest loans.

Resource Provided:

Purchases: Loans are available for Limited Entry Permits, Quota Shares, Vessels, or Gear or Community Quota Entity (CQE) Quota Shares. Loans are also available for the purchase or upgrade of gear or for the upgrade of vessels, to improve the quality of seafood.

Refinancing: Vessel or gear loans made by other lenders, at least 1-year from date of original loan.

Collateral: The item being financed (Limited Entry Permit, Vessel, etc.) will be the collateral for the loan, and generally a priority lien must be obtained.

Eligibility:

- Alaska Resident for the past 2 years.
- No past due child support obligation(s).
- Community Quota Entity

Comments:

Terms and Conditions: Interest rate is 2% above the prime rate or 2% below the prime rate for product quality improvement loans, not to exceed 10.5%. Interest rate will be fixed at time of loan approval.

Maximum loan term is 15 years

Borrower is responsible to pay all direct costs incurred in processing an application including surveys, inspections, appraisals, title insurance, etc.

Contact:

Kelly Sharp, Lending Branch Manager
Division of Investments
Department of Commerce, Community, and Economic Development
3032 Vintage Blvd.
P.O. Box 34159-99803
Juneau, AK 99801

Phone: (907) 465-2510 Or (800) 478-LOAN

Fax: (907) 465-2103

E-Mail: investments@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/investments

Community Arts Development Grants

Alaska State Council on the Arts (ASCA)

Eligibility:

General Public Government Non-Profit

Provides:

Grants



Administrative Agency:

Nonprofit (Alaska): Alaska State Council on the Arts (ASCA)

Program Goals:

These grants are designed to stimulate grassroots arts activity and encourage public interest and participation in the arts throughout Alaska. They may help small nonprofit Alaskan organizations develop the arts in undeserved areas of the state and/or underserved art disciplines. Exhibits, concerts, dance performances and festivals, workshops, readings and theater productions are examples of the kinds of art projects funded through this grant. ASCA will also provide grants for arts administration such as board development, planning, accounting systems and budget development. Priority is given to organizations who operate on a volunteer basis and have no paid staff.

Resource Provided:

ASCA provides grants of up to \$2,000. Every applicant must provide matching funds and a grant will not exceed fifty percent of the total cash costs of a project.

Eligibility:

An Alaskan nonprofit organization, school, or local government agency may apply. Nonprofit organizations must provide proof of incorporation and a copy of the IRS letter for tax exempt status.

Contact:

Alaska State Council on the Arts Department of Education & Early Development 411 West Fourth Avenue, Suite 1E Anchorage, AK 99501-1843

Phone: (907) 269-6610 Or (888) 278-7424 (toll free)

Fax: (907) 269-6601

E-Mail: aksca info@eed.state.ak.us

Web Site: http://www.eed.state.ak.us/aksca/

Community Development Block Grant Program (CDBG) - Municipalities

Eligibility:

Government

Provides:

Grants



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Community Advocacy (DCA)

Program Goals:

Goals of the Community Development Block Grant Program (CDBG) are to provide financial resources to communities for public facilities and planning activities which address issues detrimental to the health and safety of local residents, and to reduce the costs of essential community services. The program may also fund special economic development activities which result in the creation of jobs for persons of low and moderate income.

Resource Provided:

Single purpose project competitive grants up to a maximum of \$500,000 per community. Grants may be used for community development, planning, or special economic development activities. Community development and planning activities which address health and safety needs are the priority for funding.

Eligibility:

Municipal governments as defined by Title 29 of the Alaska Statutes (i.e., home rule, first, second and third class boroughs, unified municipalities, and first and second class cities) which exercise powers consistent with the proposed project, except the Municipality of Anchorage.

Alaska Program Status:

During federal fiscal year 2003 approximately \$3.2 million was available for distribution. Competitive grant applications are generally distributed to eligible applicants once each year, usually in September, with completed applications due to the Department by December.

Comments:

Federal regulations dictate that at least 51% of the persons who benefit from funded projects be low- or moderate-income persons as defined by the U.S. Department of Housing and Urban Development (HUD) using U.S. Census data.

Contact:

Jo Grove, Grant Manager
Division of Community Advocacy
Department of Commerce, Community, and
Economic Development
211 Cushman Street
Fairbanks, AK 99701-4639
Phone: (907) 451-2716

Fax: (907) 451-2742

E-Mail: Jo Grove@commerce.state.ak.us

Jill Davis, Grant Administrator
Division of Community Advocacy
Department of Commerce, Community,
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211 Cushman Street
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Phone: (907) 451-2717

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Web Site: http://www.commerce.state.ak.us/dca/grt/blockgrants.htm

Community Facility Loan Guarantees

U.S. Department of Agriculture, Rural Development

Eligibility:

Government Non-Profit Native Organizations

Provides:

Loans



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

Rural Development is authorized to guarantee loans made by eligible lenders to borrowers in rural areas and in towns of up to 20,000 population for community facilities essential for public safety, health care public service or recreation.

Resource Provided:

A loan guarantee to enable other lenders to make loan funds available for worthy projects which would otherwise not be able to secure assistance. Guarantees may be up to 90 percent, but will usually not exceed 80 percent.

Eligibility:

Loans may be guaranteed for public entities, non-profit corporations or federally-recognized Alaska Native Village entities. There are some restrictions on the use of funds. Alaska's annual allotment for FY 02 is \$1,000,000. A combination community facility direct and guaranteed loan is possible when applicable. Additional Funds can be obtained from a national reserve.

Alaska Program Status:

Alaska's annual allotment for FY 03 was \$1,000,000.

Contact:

Merlaine Kruse, Assistant Director Community and Business Programs

Rural Development

U.S. Department of Agriculture 800 W. Evergreen, Suite 201

Palmer, AK 99645 Phone: (907) 761-7778 Fax: (907) 761-7793

E-Mail: merlaine.kruse@ak.usda.gov
Web Site: http://www.rurdev.usda.gov

Alaska Web Site: http://www.rurdev.usda.gov/ak/

Renee Johnson, Community Facility Specialist

Community and Business Programs

Rural Development

U.S. Department of Agriculture 800 W. Evergreen, Suite 201

Palmer, AK 99645 Phone: (907) 761-7712 Fax: (907) 761-7793

E-Mail: renee.johnson@ak.usda.gov Web Site: http://www.rurdev.usda.gov

Alaska Web Site: http://www.rurdev.usda.gov/ak/

Community Facility Loans and Grants

U.S. Department of Agriculture, Rural Development

Eligibility:

Government Non-Profit Native Organizations

Provides:

Loans/Grants



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

Loans are available for public entities such as municipalities, boroughs, and special purpose districts in rural areas or cities under 20,000 population. Indian tribes and nonprofit corporations may also receive loans. Priority will be given to public entities in areas smaller than 5,500 people.

Resource Provided:

Loans may be used to construct, repair, improve or expand community facilities for health care, public safety and public services. These can include hospitals, dental and medical clinics, fire trucks, ambulances, fire and rescue multi-service centers, police stations, jails, streets or industrial parks. Other community facilities are also eligible.

Eligibility:

Applicants must be unable to obtain needed funds from other sources at reasonable rates and terms; have legal capacity to borrow and repay loans; be financially sound and able to manage the facility effectively.

Alaska Program Status:

Alaska's annual allotment in FY 03 was \$1,500,000 for direct loans and \$75,000 in grants. Additional funds can be obtained from a national reserve. Special Economic Initiative Grant funding varies.

Comments:

Loans have a maximum term of 40 years, or the useful life of the facility whichever is less. Interest rates are set periodically and are based on current market yields for municipal obligations. The current range of interest rates on direct loans is 4.375% to 4.50%. Certain loans may have a lower interest rate. All loans will be adequately secured.

Contact:

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Rural Development

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Community Outreach Partnership Centers (COPC) Program

Eligibility:

Government

Provides:

Grants



Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development

Program Goals:

The Community Outreach Partnerships Centers (COPC) grants help colleges and universities apply their human, intellectual, and institutional resources to the challenge of revitalizing distressed communities. COPC is a five-year demonstration program designed to help universities harness these resources in the service of nearby communities.

Resource Provided:

COPC provides competitive two- to three-year grants to institutions of higher education to establish and operate Community Outreach Partnership Centers (COPCs)

Eligibility:

Eligible Grantees: COPC provides competitive two- to three-year grants to institutions of higher education to establish and operate Community Outreach Partnership Centers (COPCs). Grantees must match at least 50 percent of the cost of research activities and 25 percent of cost of outreach activities with contributions from private sources or State and local governments.

Eligible Activities: COPC grants must be used in urban areas - an urban area is a community of 2,500 or more. Each COPC grantee addresses at least three of the following issues in the targeted community: local housing, infrastructure, economic development, neighborhood revitalization, health care, crime, or planning. Grantees may contribute to resolving these issues by applying research to urban problems, coordinating outreach efforts with neighborhood groups and residents, acting as a local information exchange, galvanizing support for neighborhood revitalization, developing public service projects and instructional programs, and collaborating with other partnership centers.

Examples of activities that successful COPCs have undertaken include:

- > Job training and counseling to reduce unemployment.
- Resident-backed strategies to spur economic growth and reduce crime.
- Local initiative to combat housing discrimination and homelessness.
- Mentoring programs for neighborhood youth.
- Financial and technical assistance for new businesses.

COPC applicants must provide outreach, technical assistance services, and information exchange activities that comprise at least 75 percent of total project costs. Research activities designed to address specific problems in the project area cannot exceed 25 percent of total project costs. Grantees must match at least 50 percent of the cost of research activities and 25 percent of cost of outreach activities with contributions from private sources or State and local governments.

Comments:

Application: HUD publishes an annual Notice of Funding Availability (NOFA) and an application kit for the COPC Program. Application kits are available from the University Partnerships Clearinghouse (1-800-245-2691) or through the University Partnerships website. Applications are evaluated by HUD, as well as by a peer review panel.

Contact:

Alaska State Office, U.S. Dept. of Housing and Urban Development 3000 C. St., Suite 401

Anchorage, AK 99503

Phone: (907) 271-4663 Web Site: http://www.hud.gov Application kits are available from the University Partnerships Clearinghouse (1-800-245-2691) or through the University Partnerships website at www.oup.org .

Conservation Reserve Program (CRP)

Eligibility:

Business

Provides:

Grants

Technical Assistance



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Farm Service Agency (FSA)

Program Goals:

To take cropland which is highly subject to erosion out of production and convert it to trees or other permanent vegetative cover.

Resource Provided:

Annual rental payments on acres entered into the program for the 10-year contract period, and half the cost of establishing permanent cover of grass, trees, windbreaks, or wildlife plantings on the land.

Eligibility:

An agricultural producer may offer highly cropland, highly subject to erosion, which had been planted or considered planted in at least two of the crop years from 1997 through 2001, and is suitable for crop production. A limit of 25% of cropland in any county can be bid into the program.

Alaska Program Status:

While the program is available throughout the State, participation in CRP has so far been limited to the communities of Delta, Palmer and Kodiak.

Comments:

Land entered into the Conservation Reserve must be maintained to control erosion for the contract period. Noxious weeds, other undesirable vegetation, insects, rodents, etc. must be controlled. Harvesting, or grazing by domestic animals, is allowed only in emergencies.

Contact:

Chad Padgett, Executive Director Alaska State FSA Office U.S. Department of Agriculture 800 W. Evergreen, Suite 216 Palmer, AK 99645

Phone: (907) 745-7982 Fax: (907) 745-7984

Web Site: http://www.fsa.usda.gov/dafp/cepd/default.htm

Conservation Technical Assistance

Conservation Operations and Farm Bill Programs

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

To provide leadership in the conservation and wise use of soil, water, and related resources through a balanced, cooperative program that protects, restores and improves those resources.

Resource Provided:

Technical services for planning, land use, and application of conservation or development practices.

Eligibility:

Owners and operators of private lands; local governments and Alaska Native Tribes.

Alaska Program Status:

Local offices are in Homer, Kenai, Wasilla, Anchorage, Fairbanks and Delta Junction, Glennallen, Juneau, Nome, and Bethel. Technical assistance in the natural, biological, engineering and social sciences is available for planning the use and care of all land uses: agricultural, urban, recreation, woodland, mining, etc.; and to address problems or opportunities related to natural resources: soil, water, plants, animals, and air.

Contact:

Shirley Gammon, State Conservationist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645

Phone: (907) 761-7780 Fax: (907) 761-7790

E-Mail: shirley.gammon@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Cooperative Extension Service (CES)

University of Alaska Fairbanks (UAF)

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: University of Alaska Fairbanks, College of Rural Alaska

Program Goals:

To help people and communities identify and solve their farm, home, and community problems through application of results of federal and university research programs.

Resource Provided:

U.S. Department of Agriculture, Cooperative Extension Service (CES) provides formula grants to each state to operate programs. University of Alaska Fairbanks programs provide the general public with information and educational assistance to increase income opportunities; improve community decision-making regarding community economic development and uses of natural resources; and facilitate technology transfer.

Eligibility:

Information and assistance is available to the general public.

Alaska Program Status:

The University of Alaska Fairbanks, as a Land Grant University, operates the Cooperative Extension Service program with 12 offices statewide. Extension education is provided in the following categorical areas: Community Development; Home Economics and Energy; 4-H and Youth Development and Land Resources (agriculture, forest and other natural resources). Workshops and technical assistance are given in the above areas.

Contact:

Tony Nakazawa, Director Cooperative Extension Service University of Alaska Fairbanks P.O. Box 756180 Fairbanks, AK 99775-6180

Phone: (907) 474-7246 Fax: (907) 474-6971 E-Mail: fnatn@uaf.edu

Web Site: http://www.uaf.edu/coop-ext

Denji Fund — Tanana Chiefs Conference (TCC)

Tanana Chiefs Conference Loan Program

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Loans Technical Assistance Information



Administrative Agency:

Nonprofit (Alaska): Tanana Chiefs Conference, Inc. (TCC)

Program Goals:

To improve the potential for economic growth in rural areas (in the TCC region).

Resource Provided:

Direct loans ranging from \$1,000 to \$150,000. Loan term is 1 to 15 years, depending on the project. No repayment penalty. Interest rate is 1% above the prime rate. A loan commitment fee of 1% will be assessed on the principal amount of each loan. Each applicant will normally be required to provide in the form on new equity a minimum of 25% of the total cost of the project. Collateral will be obtained from the client in order to secure the loan. Adequate insurance will also be required.

Eligibility:

Sole proprietorships, partnerships, corporations, cooperative. In addition, any ANCSA corporation or Alaska Native Tribe locating a business in a rural area is eligible. The applicant must demonstrate that other financing is not available. Eligible uses are:

- Equipment acquisition
- > Fishing
- Hotel/motel/bed & breakfast
- > Tourism
- Inventory
- Leasehold improvements
- Purchase or construction of land/buildings
- Working capital (excluding lines of credit)

Agricultural businesses, golf courses, race tracks and gambling facilities are not eligible.

Contact:

Lloyd Allen, Program Director Alaska Minority Business Development Center Tanana Chiefs Conference Center 122 First Avenue, Suite 600 Fairbanks, AK 99701-4897

Phone: (907) 452-8251 Or Statewide (800) 478-6822 ext. 3277

Fax: (907) 459-3957

E-Mail: lallen@tananachiefs.org

Web Site: http://www.tananachiefs.org/mbdc/default.htm

Development Finance Program - AIDEA

Alaska Industrial Development and Export Authority (AIDA)

Eligibility:

Business Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development, Alaska Industrial Development and Export Authority (AIDEA)

Program Goals:

To help facilitate the financing of development projects in Alaska. Under this program AIDEA can develop, own, and operate certain facilities within Alaska, such as roads, ports and utilities that support economic development by the private sector. The projects are generally leased to the private sector user.

Resource Provided:

Projects are financed through the sale of bonds or by corporate assets. Bonds sold on the National Bond Market are backed by the feasibility of the project or AIDEA's moral obligation. Revenues from user fees, leases and other revenue sources must be shown to be sufficient to repay AIDEA's investment.

Eligibility:

Financially feasible business projects located in Alaska that are endorsed by the local government where the project will be sited. Projects requiring more than \$10 million in financing from AIDEA must receive statewide support through and authorization from the Alaska Legislature.

Alaska Program Status:

Since the Development Finance program's inception in 1986, AIDEA has ownership of seven projects ranging from the DeLong Mountain Transportation System (road and port at the Red Dog Mine near Kotzebue) to the Skagway Ore Terminal, Unalaska Marine Center Dock, Federal Express Aircraft Maintenance Facility, Snettisham Hydroelectric Project, the Healy Clean Coal Project, and the Alaska Seafood Center. The Authority continues to assess the economic benefit and feasibility of many other projects.

Contact:

Ron Miller, Executive Director
Alaska Industrial Development and Export Authority
Department of Commerce, Community, and Economic Development
813 W. Northern Lights Blvd.
Anchorage, AK 99503

Phone: (907) 269-3000 Fax: (907) 269-3044 E-Mail: rmiller@aidea.org

Web Site: http://www.aidea.org/dfp.htm

Doing Business with the Federal Government

General Services Administration (GSA)

Eligibility:

Business

Provides:

Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. General Services Administration (GSA)

Program Goals:

To promote the interest and participation of business concerns, especially small and disadvantaged businesses, in government procurement and services contracts.

Resource Provided:

Advisory services and counseling.

Eligibility:

Applicants may be any business concern.

Alaska Program Status:

The nearest Business Service office is located in Auburn, Washington. This office reports that they "occasionally" receive requests for assistance from businesses in Alaska, usually from the larger urban centers.

Comments:

The federal government does a great deal of business in Alaska. Local and regional economic development plans should consider the potentials of this market.

Contact:

Sheron Snyder
Regional Office of Small Business Utilization
General Services Administration
GSA Center (Room 1001)
Auburn, WA 98001
Phone: (253) 931-7956

Phone: (253) 931-7956 Fax: (253) 804-4887

E-Mail: sheron.snyder@gsa.gov Web Site: http://www.gsa.gov

Doing Business with the Federal Government Procurement Technical Assistance Centers (PTAC)

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (Alaska): Cooperative Agreement between the United States Department of Defense and the University of Alaska, Anchorage

Program Goals:

To generate employment and to improve the general economy of a locality by assisting business firms in obtaining and performing under Federal, State and local government contracts.

Resource Provided:

Technical Counseling Services. Seminars and workshops. Electronic Bid Match Services. Electronic Commerce/Electronic Data Interchange. Government Market Research.

Eligibility:

Services available to large and small business enterprises.

Alaska Program Status:

Counseling centers are established in Anchorage and Fairbanks. Rural outreach services provided to all rural communities. Monthly counseling occurs in Wasilla and Kenai.

Comments:

The PTACs of Alaska help businesses succeed in the competitive environment of government contracting. With the help of the local PTAC, businesses can find government contracting opportunities, cut the "red tape" and compete on a level playing field with the competition. To become an active participant of PTAC, contact the local center. All services are free of charge.

Contacts:

Statewide Program Manager Anchorage PTAC 430 West 7th Ave., Suite 110 Anchorage, AK 99501

Phone: (907) 274-7232 Or (800) 478-7232

Fax: (907) 274-9524

Web Site: http://www.ptacalaska.org

Fairbanks Subcenter Director

Fairbanks PTAC 613 Cushman, Suite 209 Fairbanks, AK 99701

Phone: (907) 456-7232 Or (800) 478-1701

Fax: (907) 456-7233 E-Mail: fnmhs@uaf.edu

Web Site: http://www.ptacalaska.org

Economic Development Technical Assistance

Economic Development Administration (EDA)

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants



Administrative Agency:

Federal Agency: U.S. Department of Commerce, Economic Development Administration (EDA)

Program Goals:

To address economic problems through support for administrative services, demonstration projects, feasibility studies, management and operational assistance and other forms of technical assistance.

Resource Provided:

Project grants to support local technical assistance programs.

Eligibility:

Applicants may be municipalities, public entities, non-profits and Alaska Native village entities.

Alaska Program Status:

Recent grants include feasibility studies, arts and crafts and regional tourism development. The University of Alaska Center for Economic Development is funded through this program.

Comments:

This is a very flexible resource targeted at local economic development efforts. This program has extremely limited funding and is very competitive. Grants are typically in the \$15,000 to \$40,000 range.

Contact:

Berney Richert and staff Economic Development Administration U.S. Department of Commerce 510 L Street, Suite 444 Anchorage, AK 99501 Phone: (907) 271-2272

Fax: (907) 271-2274 E-Mail: berney@alaska.net

Emergency Shelter Grant Program

Eligibility:

Government Non-Profit

Provides:

Grants



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Community Advocacy

Program Goals:

The goals of the Emergency Shelter Grant Program are to assist with the following activities relating to emergency shelter for the homeless: renovation, major rehabilitation, or conversions of buildings for use as emergency shelters for the homeless; payment for maintenance, operation, insurance, utilities and furnishings; payment for provision of essential community services including those concerned with employment, health, substance abuse, education, food, or prevention.

Resource Provided:

Competitive grants up to a maximum amount identified annually.

Eligibility:

Municipal governments (cities and boroughs) with populations between 5,000 and 100,000 according to certified data of the Department of Commerce, Community, and Economic Development.

Private non-profit organizations located within a municipal government entity as defined above. The municipal government must certify approval of the project prior to consideration for funding.

Assistance may be provided to a religious organization if the organization agrees to provide all eligible activities under this program in a manner free from religious influences and in accordance with certain principles identified by the State of Alaska.

Alaska Program Status:

During federal fiscal year 2003 approximately \$112,000 was available for distribution statewide. Competitive grant applications are generally distributed to eligible applicants once each year.

Contact:

Jo Grove, Grant Manager
Division of Community Advocacy
Department of Commerce, Community, and
Economic Development
211 Cushman Street
Fairbanks, AK 99701-4639
Phone: (907) 451-2716

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E-Mail: Jo_Grove@commerce.state.ak.us

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211 Cushman Street
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Phone: (907) 451-2717 Fax: (907) 451-2742

E-Mail: Jill_Davis@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/dca/grt/emergencygrant.htm

Energy Loan Programs

Eligibility:

General Public Business Government Non-Profit

Provides:

Loans

Technical Assistance



Administrative Agency:

State Agency: Alaska Energy Authority (AEA)

Resource Provided:

AEA administers two loan programs. The programs are described as follows:

- ➤ Bulk Fuel Revolving Loan Fund: Assists small rural communities in purchasing bulk fuel supplies. Loan may not exceed 90% of the wholesale price of the fuel purchased plus transportation costs; maximum loan is \$300,000. The loan must be repaid within one year. There is no interest on the first BFRLF loan; 5% interest applies for the second BFRLF loan; and an interest rate based on the average weekly bond rates applies to additional loans. Loans may be made to municipalities or unincorporated villages with a population under 2,000, or a private individual with a written endorsement from the local governing body.
- Power Project Revolving Loan Fund: Provides loans to local utilities, governments or independent power producers to develop or upgrade power facilities, including conservation, bulk fuel storage, and waste energy conservation, or water supply projects. Loan term is related to the life of the project. Interest rate is not less than zero and the lesser of the average weekly yield of municipal bonds for the 12 months preceding the date of loan, or a rate the Division determines will allow the project to be financially feasible.

AEA administers two grant programs. The programs are described as follows:

- Rural Electric Capitalization Fund: Provides for electric utility improvements matching grants (75%) to utilities eligible to participate in Power Cost Equalization. Grants can be made for small power projects that reduce costs to utility customers.
- Southeast Energy Fund: Grant fund established by the 1993 Legislature. Utilities participating in the power transmission intertie between Swan Lake and Tyee Lake are eligible for this grant fund.

Contact:

Sue Weimer, Loan Servicing Officer Rural Energy Programs Department of Commerce, Community, and Economic Development 813 W. Northern Lights Blvd.

Anchorage, AK 99503 Phone: (907) 269-3036 Fax: (907) 269-3044 E-Mail: sweimer@aidea.org

Web Site: http://www.aidea.org/aeaprograms.htm

Environmental Quality Incentives Program — (USDA EQIP)

Eligibility:

Business

Provides:

Grants

Technical Assistance



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resource Conservation Service

Program Goals:

To reduce serious threats to soil, water, air, and related natural resources on agricultural land, grazing land, wetlands, wildlife habitat, and forest land.

Resource Provided:

Agricultural producers may receive technical assistance and/or cost share assistance to solve conservation problems. Cost share payments will not exceed 75% of the costs associated with solving existing problems. Producers will enter into 5 to 10 year contracts to address conservation problems on their farm or ranch. EQIP offers financial, educational, and technical assistance to install or implement structural, vegetative, and management practices.

Eliaibility:

An eligible person is one who has an interest in a farm or ranch which produces crops, livestock and other animals for food or fiber, or aquaculture.

Alaska Program Status:

This program is available to all agricultural producers in the State. Producers throughout the State have entered into contracts to receive cost share assistance to solve conservation problems.

Comments:

Participation in EQIP is voluntary. Interest in EQIP is high and cost share funds are limited. Agricultural producers are encouraged to explore this program as soon as possible. At least 50% of each year's allocation must be used for livestock related conservation practices.

Contact:

Shirley Gammon, State Conservationist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645

Phone: (907) 761-7780 Fax: (907) 761-7790

E-Mail: shirley.gammon@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Evergreen Community Development Association

Eligibility:

Business

Provides:

Loans



Administrative Agency:

Nonprofit (National): Evergreen Community Development Association (CDA)

Program Goals:

Evergreen Community Development Association offers the U.S. Small Business Administration's 504 Loan Program designed to provide long-term, low fixed-rate financing to small businesses to acquire owner-occupied real estate, machinery or equipment for expansion or modernization. The program is designed to be a job creator - it exists to help small businesses expand and create full time, permanent jobs in their communities.

Resource Provided:

SBA 504 loans are delivered through Certified Development Companies (CDC's), which are private, nonprofit organizations dedicated to helping businesses grow and thrive in their local communities. CDC's work with the SBA and private-sector lenders to provide financing to small businesses. Evergreen Community Development Association has been serving the Pacific Northwest as a CDC for over 20 years and now operates in Alaska, Washington and Oregon. The structure of financing under a 504 loan is a cooperative lending effort between a CDC, such as Evergreen, and a private lending entity such as a commercial bank. Typically, the private lending entity provides 50% of the loan proceeds and Evergreen lends up to 40% or up to \$1,300,000. The program requires a contribution of at least 10 percent equity from the small business being helped. The cost of utilizing the 504 loan program is 2.65% of the amount being borrowed from Evergreen and it may be financed as a part of the loan.

Eligibility:

All 504 projects are eligible in Alaska under the SBA's policy goal of Rural Development. The 504 Loan Program is designed primarily for healthy, well-established small businesses needing or wanting to expand, but it may also be use for new business start-ups that are well planned and have reasonable strong equity financing. Projects appropriate for 504 funding include land and building acquisition, building remodel, new construction on fee-simple or leased land, and the acquisition of major equipment other than rolling stock.

Comments:

The term of the private lending entity must be a minimum of 10 years and Evergreen provides a 20-year term. Interest rates on the private lender's loan and Evergreen are negotiated separately.

Contact:

Desiree Gray, Loan Officer
Evergreen Community Development Association
900 Fourth Ave., Suite 2900
Seattle, WA 98164

Phone: (800) 878-6613 ext. 426

Fax: (206) 623-6613 E-Mail: dgray@ecda.com Web Site: http://www.ecda.com/

Farmland Protection Program (FPP)

Eligibility:

Business Government Non-Profit Native Organizations



Provides:

Grants

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

The Farmland Protection Program (FPP) is a voluntary program that helps farmers and ranchers keep their land in agriculture and prevent conversion of agricultural land to non-agricultural uses.

Resource Provided:

The program provides matching funds to State, Tribal and local governments, and non-governmental organizations with existing farmland protection programs to purchase conservation easements. These entities purchase easements from landowners in exchange for a lump-sum payment, not to exceed the appraised fair market value of the land's development rights.

Eligibility:

LAND: Entire farms or ranches may be enrolled in FPP. The farmland or ranch land must contain at least 50% of prime, unique, Statewide, or locally important soil, or contain historic or archaeological sites. These lands must also be subject to a pending offer from an eligible entity for the purpose of limiting conversion of the land to non-agricultural uses. Eligible land includes cropland, range land, grassland, pasture land, and forest land that is part of an agricultural operation.

ENTITY: An eligible entity must be a Federally recognized Indian Tribe, State or local agency, or a non-governmental organization that:

- is organized principally for the preservation of land for recreation, open space, historical preservation, and natural habitat;
- is operated exclusively for charitable, religious, or educational purposes;
- normally receives more than one-third of its support from any combination of gifts, grants, contributions or membership fees.

Comments:

For more information, see http://www.nrcs.usda.gov/programs/farmbill/2002/.

Contact:

Mark Weatherstone Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645

Phone: (907) 761-7760 Fax: (907) 761-7790

E-Mail: mark.weatherstone@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Fisheries Enhancement Loan Program

Eligibility:

Non-Profit

Provides:

Loans



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Investments

Program Goals:

To assist in the planning, construction and operation of fish hatchery facilities as well as planning and implementation of enhancement and rehabilitation activities such as lake fertilization and habitat improvement. Also to assist qualified regional aquaculture associations or local nonprofit corporations in the assumption of a fisheries enhancement loan.

Resource Provided:

Direct loans of up to \$10,000,000 (no interest or payment for the first 6 to 10 years) for up to 30 years. The interest rate is fixed at prime plus one percent to a maximum of $9 \frac{1}{2}$ %.

Eligibility:

Loans may be made to qualified regional associations or local nonprofit corporations who have obtained a private nonprofit hatchery permit from the Alaska Department of Fish & Game. Loans may also be made for planning and pre-construction purposes prior to receipt of a hatchery permit from the Alaska Department of Fish and Game.

Alaska Program Status:

As of December 2002, there were 172 loans valued at \$67.4 million outstanding.

Contact:

Kelly Sharp, Lending Branch Manager Division of Investments Department of Commerce, Community, and Economic Development 3032 Vintage Blvd. P.O. Box 34159-99803 Juneau, AK 99801

Phone: (907) 465-2510 Or (800) 478-LOAN

Fax: (907) 465-2103

E-Mail: investments@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/investments

Grants for Public Works and Development Facilities

Economic Development Administration (EDA)

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants

Technical Assistance



Administrative Agency:

Federal Agency: U.S. Department of Commerce, Economic Development Administration (EDA)

Program Goals:

To assist in the creation of public facilities needed to initiate and encourage the creation and retention of permanent jobs in the private sector in areas where economic growth is lagging behind the rest of the country and where there is significant economic distress

Resource Provided:

Project Investment grants.

Eligibility:

Applicants may be states, municipalities, Indian Reorganization Act or Traditional Village Councils, and nonprofit organizations. Entity must be within a geographic area which has an approved Comprehensive Economic Development Strategy (CEDS).

Alaska Program Status:

There have been several major investments recently. For example: dock or harbor improvements in Haines, Homer, Petersburg and Seward; Ketchikan Shipyard improvements; specialty fisheries processing facility in Valdez; vocational training centers in Galena, Fort Yukon, King Salmon, Sitka and St. Mary's; industrial waste disposal facility in Palmer. Grants ranged from \$450,000 to \$5 million.

Comments:

Project proposals are submitted to the Anchorage EDA office for review, then to the EDA Regional Office (combined Regions IX & X) for recommendation to Central Office for approval. There is a preference for high local match and low costs per job. Alaska does not have a set allocation. The regional office annual allocation has been about \$20 million. Alaska's share has been about \$5 - \$20 million per year and is expected to be about \$15 million per year for the next several years. Grant requests should normally be no smaller than \$500,000, and should create or save at least 500 long-term private sector jobs, and should have as high a percentage of non-federal match as possible, often 50% or more. Major private sector partner investments are a big plus.

Contact:

Berney Richert and staff Economic Development Administration U.S. Department of Commerce 510 L Street, Suite 444 Anchorage, AK 99501 Phone: (907) 271-2272

Fax: (907) 271-2274 E-Mail: berney@alaska.net

Historic Preservation Grants-In-Aid

Eligibility:

General Public Business Government Non-Profit Native Organizations



Provides:

Grants Technical Assistance Information

Administrative Agency:

Department of Natural Resources (DNR), Division of Parks and Outdoor Recreation (DPOR), Office of History and Archaeology (OHA) and U.S. Department of Interior (DOI), National Park Service (NPS)

Program Goals:

To provide matching grants for the survey and inventory of historic properties, historic preservation planning, and for restoration of historic properties.

Resource Provided:

Project grants. 40% local or private match.

Eligibility:

Local governments and public and private entities may apply to the state for these federal funds. Local governments must be certified under the NPS Certified Local Government Program.

Alaska Program Status:

Fiscal year 2003 funding is anticipated to be somewhere in the \$200,000 range.

Comments:

DNR provides notification of program availability through its OHA monthly electronic newsletter, Heritage and direct correspondence to certified local governments. Identification as an historic place can qualify commercial properties for a 20% federal tax credit for rehabilitation costs. Contact OHA for information on the programs.

Contact:

Judy Bittner, State Historic Preservation Officer Division of Parks & Outdoor Recreation Department of Natural Resources 550 W. 7th Ave., Suite 1310 Anchorage, AK 99501-3565 Phone: (907) 269-8721

Fax: (907) 269-8908 E-Mail: oha@alaska.net

Web Site: http://www.dnr.state.ak.us/parks/oha_web/shpo.htm

Indian Arts and Crafts Development

Eligibility:

Native Organizations

Provides:

Technical Assistance

Administrative Agency:

Federal Agency: U.S. Department of the Interior (DOI), Indian Arts and Crafts Board

Program Goals:

To promote the economic development of American Indians and Alaska Natives through their creative work and expansion of the market for the products of Native American art and craftsmanship, and increase their participation and control in the Native American fine arts and handicrafts business.

Resource Provided:

Advisory service and counseling.

Eligibility:

Enrolled members of federally-recognized American Indian tribes and Alaska Native Villages.

Alaska Program Status:

This service agency is based in Washington, DC, serves as a clearinghouse for information on Native American arts, crafts, and cultural programs, and responds to specific requests for assistance. The agency has worked with the Institute of Alaska Native Arts (Fairbanks), Kawerak, Inc. (Nome), St. Lawrence Island Original Ivory Cooperative Ltd. (Gambell), CIRI Foundation (Anchorage), Kodiak Area Native Association, as well as other Alaska Native cultural programs and individual crafts people.

Comments:

This program provides a wide range of expert advice regarding the development and maintenance of American Indian and Alaska Native arts and crafts, with a strong emphasis on economic development. Among other activities, they publish a national directory of American Indian and Alaska Native owned and operated arts and crafts businesses, which provides a nationwide marketplace for Native American arts. They also conduct a museum exhibition program featuring the work of Native American artists and artisans, publish a list of Native American arts and crafts marketing events, and oversee the Indian Arts and Crafts Act of 1990, PL 101-644.

Contact:

Meridith Stanton, Director Indian Arts and Crafts Board U.S. Department of the Interior 1849 C Street NW, MS 4004-MIB Washington, DC 20240

Phone: (202) 208-3773 Fax: (202) 208-5196 E-Mail: iacb@os.doi.gov

Web Site: http://www.iacb.doi.gov

Indian Community Development Block Grant Program (ICDBG)

Eligibility:

Native Organizations

Provides:

Loans



Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development (HUD), Office of Native American Programs (ONAP)

Program Goals:

To provide assistance to Indian tribes and Alaska Native villages in the development of viable communities, including decent housing, a suitable living environment, and expanding economic opportunities, principally for persons of low and moderate income.

Resource Provided:

Primarily Construction grants, except for economic development projects where there is added flexibility. The maximum grant amount is \$500,000. There are grant categories for housing, community facilities, economic development, and imminent threat to health and safety.

ICDBG funds are distributed as annual competitive grants. Funds are allocated to each of the six Area Offices of Native American Programs (AONAP), so applicants compete for funding only with other tribes or eligible Indian entities within their area.

Eligibility:

Eligible Grantees: All federally recognized Tribes and Alaskan Native Villages or tribal organizations on behalf of Indian tribes are eligible to participate in the ICDBG program.

Eligible Customers: Projects funded by ICDBG must primarily benefit low- and moderate-income persons (generally defined as members of low- and moderate-income families that earn no more than 80 percent of the median income in the area).

Eligible Activities: ICDBG funds may be used to improve the housing stock, provide community facilities, improve infrastructure, and expand job opportunities by supporting the economic development of the communities, especially by nonprofit tribal organizations or local development corporations. Tribes and Alaskan Native Villages are restricted from using block grants for construction or improvement of governmental facilities, government operations, income payments, or-unless extraordinary determinations have been made-new housing construction. Eligible activities include:

- 1. Acquisition of property:
- 2. Assistance to institutions of higher learning;
- 3. Assistance to Community Based Development Organizations (CBDOs);
- 4. Clearance and demolition;
- 5. Code enforcement;
- 6. Comprehensive planning;
- 7. Energy efficiency:
- 8. Lead-based paint abatement and evaluation;
- 9. Non-Federal share (ICDBG funds can be used as a match for any non-ICDBG funding to the extent allowed by such funding and the activity is eligible under 24 CFR part 1003, Subpart C);
- 10. Privately and publicly owned commercial or industrial buildings;
- 11. Privately owned utilities;
- 12. Removal of architectural barriers.

Alaska Program Status:

Alaska appropriation level is approximately \$5.45 million annually. Some 40 to 60 applications a year compete for these funds

Comments:

Applications must be sent to the appropriate AONAP, following instructions of the annual Notice of Funding Availability (NOFA). For a listing of the U.S. Department of Housing and Urban Development's NOFAs, see http://www/hud.gov/fundsavl.html.

Contact:

Donna Hartley
Director of Grants Management
Alaska Office of Native American Programs
U.S. Dept. of Housing and Urban Development
3000 C. St., Suite 401
Anchorage, AK 99503

Phone: (907) 677-9880 Fax: (907) 677-9807

Web Site: http://www.codetalk.fed.us/Community_Develop1.html

Indian Loan Guaranty Program — Bureau of Indian Affairs (BIA)

Eligibility:

Native Organizations

Provides:

Loans



Administrative Agency:

Federal Agency: U.S. Department of Interior (DOI), Bureau of Indian Affairs (BIA)

Program Goals:

To provide loan guarantees to assist in the development of Native-owned enterprises that will create jobs and other economic benefits for Alaska Native communities.

Resource Provided:

Loan guarantees of up to \$500,000 for individual Natives, and up to \$7,000,000 for tribes and ANCSA corporations. 80% and 90% guarantees are offered on commercial bank loans.

Eligibility:

For-profit enterprises at least 51% owned and operated by Alaska Natives, American Indians, ANCSA corporations, and tribal entities recognized by federal statutes. Must actively operate business on day-to-day basis, and invest 20% of own resources in it. Must secure a commitment for financing from a bank.

Alaska Program Status:

The annual allocation for Alaska varies from year to year.

Comments:

Applicant must furnish information on the number of jobs to be created and/or sustained, and the number of jobs for Native Americans.

Contact:

Marvin Adams
Regional Credit Officer
Credit & Finance
U.S. Bureau of Indian Affairs
P.O. Box 25520
Juneau, AK 99802-5520

Phone: (907) 586-7103 Or (907) 586-7183

Fax: (907) 586-7037

E-Mail: marvinadams@bia.gov Web Site: http://www.ak.bia.gov/

Toll-free: (800) 645-8397 ext. 2, then ext. 3

Pierre Dotson
Financial Analyst
Credit & Finance
U.S. Bureau of Indian Affairs
Phone: (907) 586-7103

E-Mail: pierredotson@bia.gov

Intermediary Relending Program

U.S. Department of Agriculture, Rural Development

Eligibility:

Business Government Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

Program purpose is to alleviate poverty and increase economic activity and employment in rural communities through financing targeted primarily toward smaller and emerging businesses.

Resource Provided:

Loans are made to intermediaries that establish programs for the purpose of providing loans to ultimate recipients for business facilities and community development in rural areas. Intermediaries may receive up to \$1 million at one percent interest for a 30 year term. Intermediaries may then lend up to \$250,000, but not to exceed 75% of a project, to individual borrowers.

Eligibility:

The intermediaries must be private non-profit corporations, public agencies, Indian groups, or cooperatives.

Comments:

Active intermediaries in Alaska are: Alaska Village Initiatives, Tanana Chiefs Conference, and Juneau Economic Development Council and Association of Village Council Presidents.

Contact:

Dean Stewart
USDA Rural Development
U.S. Department of Agriculture
800 W. Evergreen, Suite 201

Palmer, AK 99645 Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dstewart@rdmail.rural.usda.gov Web Site: http://www.rurdev.usda.gov

Lead Based Paint Grant Programs

Healthy Homes Initiative

Eligibility:

Business Government Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development

Program Goals:

To reduce dangers from lead-contaminated dust, soil, and paint in private homes and apartments built before 1978 that are owned or rented by low-income families.

The Lead-Based Paint grant programs play a key role in reducing the exposure of young children to lead-based paint hazards in their homes. A primary source of such poisoning is the dust that comes from peeling or chipping lead-based paint or dust that is created during repainting or remodeling projects.

A major goal of the Healthy Homes program is to identify and implement single interventions that address multiple hazards. Healthy Homes Initiative grant programs include Demonstration/Education, and Technical Studies (research) Projects.

Resource Provided:

The Lead-Based Paint grant programs fund a broad range of activities to reduce dangers from lead-contaminated dust, soil, and paint in private homes and apartments built before 1978 that are owned or rented by low-income families.

The Lead-Based Paint Hazard Control Grant Program provides grants of \$1 million to \$3 million to State and local governments and Indian Tribes for control of lead-based paint hazards in privately owned, low-income owner-occupied and rental housing. Evaluation and hazard control work under the program must be conducted by contractors who are certified and workers who are trained through a state-accredited program. The Environmental Protection Agency provides contractor certification in states that do not have an accredited program. In awarding grants, HUD promotes the use of cost-effective approaches to hazard control that can be replicated across the nation.

Eligibility:

Eligible Applicants: States and local governments and Indian Tribes may apply for grants under the Lead-Based Paint Hazard Control Grant Program. For the Healthy Homes Initiative, not-for-profit institutions and for-profit firms located in the United States, State and local governments, and Indian tribes are eligible to apply. For-profit firms are not allowed to include fees or profits in their cost proposal (i.e., no profit can be made from the project).

Eligible Activities: The Lead-Based Paint Hazard Control grant program focuses on making homes safe from lead hazards. Activities eligible for grant funding include:

- Inspections and risk assessments to identify lead-based paint risks
- Blood testing of children prior to lead hazard control work
- Lead hazard control work (this includes cleaning, interim controls, and hazard abatement)
- Temporary relocation of families during hazard control activities
- Training for workers and supervisors

- Training on lead safe maintenance practices for residents and others working in low-income housing
- Community awareness or education programs on lead hazard control and lead poisoning prevention

Healthy Homes activities focus on researching and demonstrating cost-effective methods for assessing and mitigating housing-based hazards, and developing community awareness and public education programs. Eligible activities include developing methods for evaluation, intervention and outreach, evaluating the effectiveness of interventions, building local capacity, and educating the public about household hazards.

Comments:

Application: After HUD publishes a Notice of Funding Availability (NOFA) in the Federal Register for the Lead-Based Paint Program, applicants must submit specific information about the project(s) they propose to undertake.

Contact:

Alaska State Office U.S. Dept. of Housing and Urban Development 3000 C. St., Suite 401 Anchorage, AK 99503

Anchorage, AK 99503 Phone: (907) 271-4663

Web Site: http://www.hud.gov/offices/adm/grants/fundsavail.cfm

Loan Assumption Programs

Eligibility:

General Public Business

Provides:

Loans



Administrative Agency:

State Agency: Alaska Division of Investments (ADI), Department of Commerce, Community, and Economic Development (Commerce)

Program Goals:

To assist purchasers in the assumption of a loan of any of the following types:

- Alternative Energy
- Child Care Facilities
- Commercial Fishing
- Historical District
- Mining
- Residential Energy Conservation
- Small Business
- Veterans (single or multiple family dwelling loan or small business loan)

Resource Provided:

Assumption of an existing loan at existing terms, when it is determined to be in the best interest of the State.

Eligibility:

Applicants must establish good character, demonstrate a capacity for financial responsibility, establish the ability to provide sufficient collateral and have knowledge of Alaska economic conditions. Other factors to be considered are the business potential for growth, the ability to repay the loan, and the potential to create more jobs and provide additional services to the community If an existing loan is secured by a building which was built, purchased or refinanced under the State's Small Business Loan Program (AS 45.95.010-080), that building must be at least 50% occupied by the prospective applicant. Individual applicants must be Alaska residents and be 18 years old or older. Corporations, partnerships, limited partnerships or any other association of applicants must be 100% owned by residents of Alaska.

Contact:

Kelly Sharp, Lending Branch Manager Division of Investments Department of Commerce, Community, and Economic Development 3032 Vintage Blvd. P.O. Box 34159-99803 Juneau, AK 99801

Phone: (907) 465-2510 Or (800) 478-LOAN

Fax: (907) 465-2103

E-Mail: investments@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/investments

Loan Participation Program

Alaska Industrial Development and Export Authority (AIDEA)

Eligibility:

Business Government Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA)

Program Goals:

To provide financing assistance to business projects in Alaska. The goal is achieved by purchasing participation in loans originated by financial institutions for the financing of taxable facilities, such as retail stores, hotels, office buildings, plants and equipment, and specific tax-exempt project facilities.

Resource Provided:

AIDEA can purchase up to 90% of the loan or up to \$20,000,000 (whichever is less) from the financial institution originating the loan. The total loan amount cannot exceed 75% of the value of the collateral offered as security for the loan.

Eligibility:

Financially feasible business projects located in Alaska.

Alaska Program Status:

AIDEA had approximately \$226.9 million outstanding in loans as of June 30, 2003.

Comments:

Borrowers apply at a financial institution for a loan. The bank, after approval of the loan, applies to AIDEA for participation in the loan. The application to AIDEA must be accompanied by a \$1,000 non-refundable application, which is credited toward the commitment fee if the loan participation is approved and accepted. Other fees include a 1% commitment fee on AIDEA's portion of the loan and 0.5% funding fee. Terms can be made up to 15 years for personal property or 25 years for real property, not to exceed 75% of the remaining economic life of the collateral. Both fixed and variable interest rates are available.

Contact:

Jim McMillan, Deputy Director - Credit
Alaska Industrial Development and Export Authority
Department of Commerce, Community, and Economic Development
813 W. Northern Lights Blvd.
Anchorage, AK 99503

Phone: (907) 269-3000 Fax: (907) 269-3044

E-Mail: jmcmillan@aidea.org

Web Site: http://www.aidea.org/programs.htm

Toll free in-state only: (888) 300-8534

Made in Alaska Program

Eligibility:

Business

Provides:

Technical Assistance

Administrative Agency:

Private For-Profit (under State contract): Department of Commerce, Community, and Economic Development (Commerce) contract to Webb's Consulting & Management Services, Inc.

Program Goals:

The Made in Alaska program is designed to identify and promote products made or manufactured in the state and handicrafts produced both by Native and non Native craft persons.

Resource Provided:

The Made In Alaska program provides a valuable marketing tool. The official Made in Alaska emblem depicts a mother bear and her cub against a dark rectangular background with the words MADE IN ALASKA across the bottom. This emblem is a trademark registered with the State of Alaska. The Made In Alaska emblem has now achieved widespread consumer recognition and is a sought after and valued symbol of genuine Alaskan made products and handicrafts.

Eligibility:

A person who makes or manufactures an eligible product or produces an eligible handcrafted item in the state may apply to the Made In Alaska Program, managed by Webb's Consulting & Management Services, Inc., for an annual permit to use the Made In Alaska emblem on a qualifying product. It should be noted that the permit applies to the qualifying product, not to the manufacturer or producer. To be awarded a permit an applicant must: have a manufacturing or production site and accomplish the majority of value added processes within the state, use Alaska source materials wherever possible, allow an inspection of the manufacturing or production site, and have a current Alaska Business License. A separate permit is required for each handicraft or product line.

Alaska Program Status:

Funding for the program varies from year to year, but program administration is ongoing.

Contact:

Bill Webb, Program Manager/Agent Made In Alaska 741 East 13th Avenue Anchorage, AK 99501-4621 Phone: (907) 272-5634

Fax: (907) 272-5635 E-Mail: bill@anchoragemarkets.com

Web Site: http://www.madeinalaska.org/mia

Mini-Grants Assistance Program

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants

Administrative Agency:

State Agency: Alaska Department of Commerce, Community, and Economic Development (Commerce) Federal Agency: U.S. Forest Service (USFS) and Denali Commission (Federal)

Program Goals:

To fund economic development projects that support business or community development activities, including projects using natural resources. Focus which demonstrates that new income will be generated for the community or that the project has the potential to improve the community's economy in a significant and long-lasting way.

Resource Provided:

Competitive grants. Mini-Grant program funding is a combination of the USDA Forest Service Community Assistance Program and Denali Commission funds, appropriated for the program. Maximum \$30,000 per community per fiscal year. Funding level during FY 02 was approximately \$620,000.

Eligibility:

Eligible applicants include municipalities, tribal governments, and non-profit organizations applying on behalf of a community which has a population of 10,000 or less. Community consensus for proposed projects is a key element in funding consideration.

Alaska Program Status:

Applications are distributed annually, usually in the spring. Awards are generally made in December.

Contacts:

Jill Davis

Grants Administrator

Division of Community Advocacy

Department of Commerce, Community, and Economic Development

211 Cushman St.

Fairbanks, AK 99701-4639 Phone: (907) 451-2717 Fax: (907) 451-2742

E-Mail: Jill Davis@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/dca/grt/minigrant.htm

National Congress for Community Economic Development

Eligibility:

Non-Profit

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (National): National Congress for Community Economic Development (NCCED)

Program Goals:

To provide information to members and to promote community economic development.

Resource Provided:

Information on community economic development, including business development, housing, and other program areas, as well as private and public sector resources.

Eligibility:

This is a membership organization. Fee depends upon member organization's administrative budget (generally between \$150 - \$600). Rate for Individuals is \$100 per year.

Alaska Program Status:

There are currently two members in Alaska, Alaska Village Initiatives and RurAL CAP.

Comments:

Alaska Village Initiatives currently serves as an intermediary between this resource and potential rural users.

Contact:

Roy Priest
President & CEO
National Congress for Community Economic Development
1030 15th St. NW, Suite 325
Washington, DC 20005
Phone: (202) 289-9020

Phone: (202) 289-9020 Fax: (202) 289-7051

Web Site: http://www.ncced.org

Thomas Harris President & CEO Alaska Village Initiatives, Inc. 1577 C Street, Suite 304 Anchorage, AK 99501

Phone: (907) 274-5400 Or (800) 478-2332

Fax: (907) 263-9971 E-Mail: info@akvillage.com

Web Site: http://www.akvillage.com/

Northwest Trade Adjustment Assistance Center

Eligibility: Business Provides:

Grants
Technical Assistance
Information



Administrative Agency:

Nonprofit (National): The Northwest Trade Adjustment Center; U.S. Department of Commerce

Program Goals:

The Northwest Trade Adjustment Center is a private, non-profit organization sponsored by the U.S. Department of Commerce, NWTAAC supports projects that help manufacturers compete with lower-priced imports.

Resource Provided:

- NWTAAC pays a consultant that provides services to the business. There are no direct cash awards to the business receiving the service.
- The business must pay one half the cost of the project.
- > The minimum award is \$15,000
- ➤ The maximum award is \$75,000, based on 1% of sales up to \$7.5 million
- Funds may only be used for consulting services such as marketing, engineering, management information systems, or quality control projects where outside expertise is needed.
- NWTAAC will complete the application for the business at no cost.

Eligibility:

- The business must demonstrate a loss of sales and employment due to competition in its U.S. markets from imported products.
- This program addresses areas that have been impacted by foreign competition, but have full-time employment.

Comments:

Businesses have employed NWTAAC to help them:

- Identify new markets
- Introduce new products
- Upgrade product design and packaging
- Improve distribution
- Solve process problems
- Employ new technology
- Reduce materials and inventory costs
- Cut production costs
- Improve cash flow

Contact:

Robert Miller, Jr.

Northwest Trade Adjustment Assistance Center

1200 Westlake Avenue North, #802

Seattle, WA 98109 Phone: (206) 622-2730 Fax: (206) 622-1105

E-Mail: matchingfunds@nwtaac.org Web Site: http://www.taacenters.org

Outdoor Recreation

Land and Water Conservation Fund Grants

Eligibility:

Government Native Organizations

Provides:

Grants



Administrative Agency:

State Agency: Department of Natural Resources (DNR), Division of Parks and Outdoor Recreation (DPOR) and U.S. Department of Interior, National Park Service (NPS)

Program Goals:

To provide financial assistance to states and political subdivisions for the preparation of statewide recreation plans and acquisition and development of outdoor recreation areas and facilities.

Resource Provided:

Project Grants. 50% State or political subdivision match.

Eligibility:

State only is eligible for statewide planning money (requires the existence of a State Plan and State Liaison Officer). For acquisition and development money, the State, cities and Federally recognized Indian Tribes are eligible.

Alaska Program Status:

DNR manages the State program. Funding for FY02 was \$1,239 million.

Comments

50% local match is required. DNR provides notification of program availability.

Contact:

Joy Bryan-Dolsby Division of Parks & Outdoor Recreation Department of Natural Resources 550 W. 7th Ave., Suite 1380 Anchorage, AK 99501

Phone: (907) 269-8692 Fax: (907) 269-8907

E-Mail: joy_bryan-dolsby@dnr.state.ak.us

Web Site: http://www.dnr.state.ak.us/parks/grants/index.htm

State Liaison Officer: Phone: (907) 269-8700

Planning and Development

Tanana Chiefs Conference

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Loans



Administrative Agency:

Nonprofit (Alaska): Tanana Chiefs Conference (TCC)

Program Goals:

The Tanana Chiefs Conference (TCC), through its Credit & Finance program, is dedicated to improving economic growth throughout its service area by expanding lending opportunities made available to those businesses that are unable obtain financing from traditional sources.

Resource Provided:

- ◆ TCC has two loan funds available for businesses, the Denji Loan Fund and the Revolving Loan Fund (RLF).
- ♦ The Denji Loan Fund is for businesses located in rural Interior Alaskan villages with populations of less than 25,000 residents. Funding originates with the Intermediary Re-lending Program, which is administered by the Rural Development division of the U.S. Department of Agriculture.
- ♦ The RLF is for businesses located within the Fairbanks North Star Borough. This fund is made possible from the Economic Development Administration, an agency of the U.S. Department of Commerce.

Eligibility:

Eligible applicants include: individual business owners, partnerships, corporations, and Native Tribes.

Contact:

Lloyd Allen Director Tribal Development Tanana Chiefs Conference, Inc. 122 First Avenue Fairbanks, AK 99701

Phone: (907) 452-8251 Fax: (907) 459-3957

E-Mail: Lloyd.allen@tananachiefs.org

Web Site: http://www.tananachiefs.org/tribal/planning_development.html

Power Cost Equalization (PCE) Program

Eligibility:

Business Government

Provides:

Grants



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA), Alaska Energy Authority (AEA)

Program Goals:

Reduce electric rates paid by consumers in rural communities where diesel-fired generators provide most of local electricity. The program aims to roughly equalize the power cost per kilowatt hour statewide to a cost close to the average cost per kilowatt hour in Anchorage, Fairbanks and Juneau. (AS 42.45.100)

Eligibility:

Electric utilities in rural communities that use diesel-fired generators are eligible to receive PCE subsidies. These utilities can be operated by a local government, a non-profit cooperative or a for-profit business.

Contact:

Terri Harper AIDEA - Rural Energy Programs Department of Commerce, Community, and Economic Development 813 W. Northern Lights Blvd. Anchorage, AK 99503 Phone: (907) 269-4630

Fax: (907) 269-4630 Fax: (907) 269-3044 E-Mail: Tharper@aidea.org

Web Site: http://www.aidea.org/pce.htm

Private Lands Wildlife Management

Alaska Village Initiatives, Inc.

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (Alaska): Alaska Village Initiatives, Inc. (AVI)

Program Goals:

Alaska Village Initiatives Private Lands Wildlife Management (PLWM) program's purpose is to inform, encourage, and support private rural land owner's professional development and implementation of comprehensive wildlife habitat enhancement plans on their lands as a means to increase subsistence resources and develop small recreational hunting, fishing, viewable wildlife, adventure tour guide and hospitality businesses.

Resource Provided:

In addition to providing information and contacts, Alaska Village Initiatives offers a full range of fee-based business planning and consulting services through its Professional Services Group. AVI, through its joint venture with Multiple Use Managers, Inc., of Alaska, will also provide habitat management and planning services and training for hunting and tour guides and hospitality businesses.

Eligibility:

Open

Contact:

Charles Parker, Director Professional Services Group Alaska Village Initiatives 1577 C Street, Suite 304 Anchorage, AK 99501

Phone: (907) 274-5400 Or (800) 478-2332

Fax: (907) 263-9971

E-Mail: tlong@akvillage.com Web Site: http://www.akvillage.com

Recreational Trails Grant Program

Eligibility:

Government Non-Profit

Provides:

Grants



Administrative Agency:

State Agency: Alaska Department of Natural Resources (DNR), Division of Parks and Outdoor Recreation

Program Goals:

The Recreational Trails Grant Program is available for trail development, trail maintenance, environmental protection or safety education programs relating to trail use.

Resource Provided:

This program offers 80/20 federal matching funds. Applicants are allowed to request up to a maximum of \$30,000 per application.

Eligibility:

Municipalities, public agencies, or non-profit organizations are eligible

Comments:

Applications will be available on the listed Web site between July 15 and September 30th.

Contact:

Tina Long Grants Administrator Alaska State Parks Recreational Trails Grant Program Department of Natural Resources 550 W. 7th Ave., Suite 1380 Anchorage, AK 99501-3561 Phone: (907) 269-8709

Phone: (907) 269-870 Fax: (907) 269-8907

E-Mail: tina_long@dnr.state.ak.us

Web Site: http://www.dnr.state.ak.us/parks/grants/trails.htm

Resource Conservation and Development (RC&D)

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

To help people conserve, develop and use natural resources. RC&D is concerned with economic benefits and social well being of all the people and is primarily aimed at expanding economic opportunities in an area or bettering a community, particularly with regards to Natural Resource Conservation.

Resource Provided:

The Resource Conservation and Development (RC&D) concept focuses on fostering ideas initiated at the grass roots level, building from local initiative and leadership. An incorporated, non-profit RC&D Council comprised of representatives of local organizations designated as RC&D sponsors will develop overall goals and objectives for a given RC&D area, and may address key resource areas and concerns. Organizations or individuals with project ideas may present them to a RC&D sponsor. The RC&D Council will assist projects it deems appropriate by identifying and coordinating local, state and federal programs of technical and financial assistance to successfully carry them out. There is flexibility to adapt to and take advantage of local conditions.

Eligibility:

Owners and operators of private enterprises, groups, local governments, Alaska Native tribes.

Alaska Program Status:

The Mat-Su RC&D, headquartered at Wasilla, was established in 1990. Four RC&D areas were established in 1994: Interior Rivers RC&D, Yukon Flats RC&D, and Kenai Peninsula RC&D, and Southeast Conference RC&D. Two RC&D areas were established in 2001: Bering Straits RC&D and Lower Kuskokwim RC&D. One RC&D area was established in 2002: Copper Valley RC&D. Applications have been received from the Lower Yukon Economic Development Council and the Delta Region.

Contact:

Shirley Gammon, State Conservationist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645 Phone: (907) 761-7780

Phone: (907) 761-7780 Fax: (907) 761-7790

E-Mail: shirley.gammon@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Revolving Loan Fund - AVCP

Association of Village Council Presidents (AVCP)

Eligibility:

Business

Native Organizations

Provides:

Loans



Administrative Agency:

Nonprofit (Alaska): Association of Village Council Presidents (AVCP)

Program Goals:

To promote economic development in the AVCP region (Bethel/Calista) by providing loans to low and moderate income residents, village corporations, and local community governments to increase rural participation in local business enterprises.

Resource Provided:

Loans. Business loan maximum is \$50,000, fisherman loan maximum is \$20,000. 25% down payment required. Eight percent interest rate.

Eligibility:

Eligible projects include:

- Acquisition of land, buildings, machinery, equipment and facilities.
- Construction, expansion, repair and modernization of buildings, machinery, equipment and facilities
- Business acquisitions which enhance income employment and/or ownership opportunities for low-income rural residents
- Purchase of supplies and inventories
- Expenses and professional services required to carry out a project financed by AVCP
- Training expenses directly related to a project or business financed by AVCP
- Boat, motor, gear, and repair expenses for commercial fishermen who reside and fish within the AVCP region
- Refinancing of an existing debt under certain circumstances
- Projects which include hotels, motels, tourist homes or convention centers
- Pollution control and abatement

Alaska Program Status:

Loan requests are reviewed by the loan committee and approved by USDA.

Comments:

Applicants should have a business plan.

Contact:

Fred Smith AVCP, Inc. Credit & Finance P.O. Box 219 Bethel, AK 99559

Phone: (907) 543-7420 Or (800) 478-3521

Fax: (907) 543-2776 E-Mail: fsmith@avcp.org Web Site: http://www.avcp.org

Revolving Loan Fund for Credit Unions

Eligibility:

Credit Unions

Provides: Grants



Administrative Agency:

Federal Agency: National Credit Union Administration

Program Goals:

To support community-based credit unions in their effort to stimulate economic development and provide financial and related services to residents of their communities.

Resource Provided:

Direct loans. The interest rate recently has been 1 percent.

Eligibility:

Community development credit unions who have been low income designated and whose membership meets the requirements for "predominantly low income members" as defined in sections 701.32(d)(2) & (3) of the NCUA regulations or applicable state standards.

Alaska Program Status:

No current activity.

Comments:

A community development credit union is a concept that ought to be examined seriously in an overall approach to community development. A community credit union could also provide some relief for the pervasive problem of cash availability which exists in many rural Alaska communities.

Contact:

Anthony LaCreta, Director National Credit Union Administration Community Development Revolving Loan Program for Credit Unions 1775 Duke Street Alexandria, VA 22314-3428 Phone: (703) 518-6611

Fax: (703) 518-6619 E-Mail: ocudmail@ncua.gov Web Site: http://www.ncua.gov

Rural Alaska Broadband Internet Access Grant Program

Eligibility:

Business

Provides:

Grants



Administrative Agency:

State Agency: Regulatory Commission of Alaska (RCA); Department of Commerce, Community, and Economic Development (Commerce)

Program Goals:

Grant funds are available to acquire and install equipment, facilities and systems to provide local Internet access in qualifying communities in rural Alaska. Internet access should foster economic growth, enhance educational opportunities, and support advancement of community health standards to strengthen those communities.

Resource Provided:

\$7.5 million is available. Grant recipients are required to match awards with cash or in-kind contributions in an amount determined by the characteristics of the community served.

Eligibility:

The applicant must be a public body, a non-profit corporation, a non-profit association, or a federally-recognized Native tribe in a rural Alaska. Communities must have more than 20% unemployment (persons able and willing to work).

Alaska Program Status:

Applications are available from the RCA at http://www.state.ak.us/rca/usda/grant.htm

Contact:

Rich Gazaway
Common Carrier Specialist
Regulatory Commission of Alaska
Department of Commerce, Community, and Economic Development
701 West 8th Ave., Suite 300

Anchorage, AK 99501 Phone: (907) 276-6222 Fax: (907) 276-0160

E-Mail: richard gazaway@rca.state.ak.us

Web Site: http://www.state.ak.us/rca/broadband.html

John Paul (Jess) Manaois Utility Engineering Analyst Regulatory Commission of Alaska Department of Commerce, Community, and Economic Development 701 West 8th Ave., Suite 300 Anchorage, AK 99501

Phone: (907) 276-6222 Fax: (907) 276-0160

E-Mail: john_paul_manaois@rca.state.ak.us

Web Site: http://www.state.ak.us/rca/broadband.html

Rural Alaska Community Action Program (RurAL CAP)

Eligibility:

General Public

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (Alaska): Rural Alaska Community Action Program (RurAL CAP)

Program Goals:

"Working together for empowerment and self-sufficiency." To provide maximum participation by village people in overcoming all forms of poverty in Alaska. RurAL CAP has been working with rural communities at the grassroots level for over 37 years and has strong experience in program delivery in rural Alaska and understands the issues affecting rural communities.

Resource Provided:

RurAL CAP is a multi-purpose agency providing education, information, advocacy and some direct services. Programs administered through RurAL CAP include: Head Start, Early Head Start, a Child Care center (in Anchorage), Subsistence, Weatherization, Energy Conservation, AmeriCorps programs (3), Community Development, Community Planning & Housing Services, low income affordable and decent housing and Alcohol Prevention. A program which serves public inebriates, "Homeward Bound," also in Anchorage, is a collaboration with the Municipality of Anchorage, the Cook Inlet Tribal council, and the Salvation Army.

RurAL CAP is governed by a 24 member tripartite board. Target area members are representatives from each of the 12 regional Native non-profits; the public sector representatives are elected public offices; and the remainder are private sector representatives. RurAL CAP has standing memoranda of agreement with the Alaska Federation of Natives (AFN), Alaska Native Foundation (ANF), and the Alaska Village Initiatives (AVI) to assure coordination of efforts in rural Alaska.

Eliaibility:

Head Start and Weatherization programs have income-based criteria. Eligibility for other programs varies by program, but generally is not restrictive.

Alaska Program Status:

RurAL CAP's annual budget is around \$20 million and comes from a variety of federal, state and private foundation sources.

Comments:

Call Sue DeGrace at (907) 279-2511 or 1-800-478-7227 to be placed on the mailing list for the quarterly newsletter, "Village Voices."

Contact:

David Hardenbergh, Executive Director RurAL CAP P.O. Box 200908 Anchorage, AK 99520 Phone: (907) 279-2511 Fax: (907) 222-1834

E-Mail: dhardenbergh@ruralcap.com Web Site: http://www.ruralcap.com

Rural Alaskan Investment and Finance

Alaska Village Initiatives, Inc.

Eligibility:

General Public Business Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

Nonprofit (Alaska): U.S. Department of Agriculture, Rural Development and Alaska Village Initiatives (AVI)

Program Goals:

To promote community economic development activities through loans to eligible borrowers.

Resource Provided:

Direct loans ranging from \$10,000 to \$150,000 at 7%

Eligibility:

Alaska Village Initiatives loans are available to rural individuals or organizations. Loan funds may be used for a wide variety of purposes including land, facility and equipment acquisition, construction and expansion, business acquisition, purchase of supplies, and working capital and start-up costs.

Alaska Program Status:

Alaska Village Initiatives has used a \$2 million loan from the FmHA to make more than \$4.2 million in revolving loans within the state. For the purpose of program, rural is defined to exclude the cities of Anchorage, Fairbanks, and Juneau.

Contacts:

Charles Parker Director Professional Services Group Alaska Village Initiatives, Inc. 1577 C Street, Suite 304 Anchorage, AK 99501

Phone: (907) 274-5400 Or (800) 478-2332

Fax: (907) 263-9971

E-Mail: morr@akvillage.com Web Site: http://www.akvillage.com/

Rural Alaskan Village Water and Waste Disposal Grants

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

To assist rural Alaskan villages remedy dire sanitation conditions using funds made available specifically for this purpose.

Resource Provided:

Grant funds to construct, enlarge, extend or otherwise improve rural water, sanitary sewage, solid waste disposal, and storm wastewater disposal facilities; and, to construct, relocate or make other public improvements necessary for the successful operation or protection of such facilities.

Eligibility:

A community must meet the definition of a village which is "an unincorporated community that has between 25 and 600 people residing within a two-mile radius, a second class city, or a first class city with not more than 600 residents."

Comments:

The FY 2004 allocation was \$27,278,000. This funding requires a 25% match with funds from the State of Alaska Village Safe Water Program or local non-federal sources.

Contacts:

Dean Stewart USDA Rural Development U.S. Department of Agriculture 800 W. Evergreen, Suite 201 Palmer, AK 99645 Phone: (907) 761-7722

Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dean.stewart@ak.usda.gov Web Site: http://www.usda.gov/rus/water http://www.state.ak.us/dec/water/vsw

Debby Retherford Rural Utilities Specialist Water & Environmental Programs Rural Development U.S. Department of Agriculture 800 W. Evergreen, Suite 201 Palmer, AK 99645

Phone: (907) 761-7726 Fax: (907) 761-7793

E-Mail: deborah.retherford@ak.usda..gov Web Site: http://www.usda.gov/rus/water

Rural Business Enterprise Grants

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

To provide grants to support the development of small and emerging private business enterprises in rural areas.

Resource Provided:

Grants to public bodies, federally recognized Native and private non-profit corporations serving rural areas. Grants may be used for the following purposes:

- Acquisition and development of land;
- Construction, conversion, enlargement and repairs of buildings, equipment, streets, and pollution control and abatement facilities:
- Start-up operating cost and working capital;
- Technical assistance for proposed grantee projects;
- Reasonable professional fees and charges;
- To establish a revolving fund which can be used to provide financial assistance to third party recipients.

Eligibility:

Public entities, such as cities, boroughs, federally recognized Alaska Native Village entities and private nonprofit corporations. The project must be located in a rural area or city of less than 50,000 population.

Comments:

Applications are prioritized for funding. Projects with the highest priority are selected for funding. FY 2004 allocation for this program was \$92,731. Additional funds are available from National Office Reserve. Competition for project funding is tight with more than \$10 in applications for each available \$1 in grant funds. There are three funding cycles each year, typically in December, February and July. Grants must show how small business development or expansion is likely to occur as a result of the grant, and cannot be passed through to private business.

Contact:

Dean Stewart USDA Rural Development U.S. Department of Agriculture 800 W. Evergreen, Suite 201 Palmer, AK 99645

Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dstewart@rdmail.rural.usda.gov Web Site: http://www.rurdev.usda.gov

Rural Business Opportunity Grants

Eligibility:
Government

Non-Profit
Native Organizations

Provides: Grants



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

The program is designed to promote sustainable economic development in rural communities with exceptional needs by:

- Promoting sustainable economic development.
- Encouraging economic development by providing critical investments that enable effective development projects.
- Focusing assistance to priority communities.
- Sponsoring activities with significant potential to serve as "best practices."

Resource Provided:

Grant funds are limited and a maximum grant size is established each year. For fiscal year 2002 the maximum grant was \$50,000. Grants may be used for these purposes:

- To identify and analyze business opportunities that use local resources.
- > To establish business support centers or otherwise support creation of new businesses.
- > For economic development planning.
- To pay reasonable fees and charges for professional services necessary to conduct the technical assistance, training or planning functions.
- > To identify, train and provide technical assistance to existing or prospective entrepreneurs and managers.

Eligibility:

Grants are available to rural areas in Alaska that are outside of cities with a population of more than 10,000. Eligible organizations include Public bodies; Non-profit corporations; Indian tribes on Federal reservations and other Federally recognized tribal groups; and Cooperatives with members that are primarily rural residents.

Comments:

Grant funds may not be used for these purposes:

- > To duplicate current services (but can be used to expand current service if inadequate).
- To fund political activities.
- > To pay for any project costs incurred prior to the effective date if awarded a grant.
- > To pay for assistance to any private business not at least 51% owned by U.S. citizens.
- To pay any costs of acquiring real estate or building construction.

Contact:

Dean Stewart
USDA Rural Development
U.S. Department of Agriculture
800 W. Evergreen, Suite 201
Palmer, AK 99645
Phone: (907) 761 7722

Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dstewart@rdmail.rural.usda.gov Web Site: http://www.rurdev.usda.gov

Rural Development Initiative Fund

Eligibility:

General Public Business

Provides:

Loans



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Investments

Program Goals:

To provide loans for working capital, equipment, construction or other commercial purposes.

Resource Provided:

Maximum loan amount is \$100,000 to a person, or up to \$200,000 to two or more persons. Interest rate is fixed at time of loan approval, 1% below the prime rate, not to be less than 6%. Maximum loan term is 25 years. The term will be based on the collateral offered, the useful life of the asset being purchased, the size of the loan and the needs of the applicant.

Eligibility:

Businesses must be located in a community with a population of 5,000 or less that is not connected by road or rail to Anchorage or Fairbanks, or with a population of 2,000 or less that is connected by road or rail to Anchorage or Fairbanks. Loans must result in the creation of new jobs, or the retention of existing jobs in the eligible community. A reasonable amount of non-state funding must be included as part of the total project cost.

Comments:

There is a \$100 application fee. A 1% origination fee is due at closing. All expenses incurred by the department in processing the application must be paid by the applicant. Expenses may include the cost of title insurance, recording fees, appraisals, travel or other direct costs.

Loan funds generally may not be used to reimburse costs incurred more than six months prior to submitting an application. The funds generally may not be used to refinance long-term debt. A person who has an existing loan under this program, may not be granted another loan until the original loan has been repaid. Loans must be secured by adequate collateral, such as a mortgage or other security instrument, real property, or other tangible assets.

Contact:

Kelly Sharp, Lending Branch Manager Division of Investments Department of Commerce, Community, and Economic Development 3032 Vintage Blvd. P.O. Box 34159-99803 Juneau, AK 99801

Phone: (907) 465-2510 Or (800) 478-LOAN

Fax: (907) 465-2103

E-Mail: investments@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/investments

Rural Economic Development Loan Program

U.S. Department of Agriculture, Rural Development

Eligibility:

Business Government Non-Profit Native Organizations

Provides:

Loans

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

Provides zero interest loans to rural electric or telephone cooperatives for pass-through to projects that promote rural economic development and job creation.

Resource Provided:

Loans up to \$450,000, ten-year repayment to the eligible cooperative who re-lends the funds to a local entity to promote financially viable projects. The ultimate borrower can be a for-profit private business.

Eligibility:

Cooperatives who are current or former borrowers of the Rural Utility Service. (Old Rural Electrification Administration)

Alaska Program Status:

Applications compete for funding on a national basis each quarter.

Comments:

Eligible projects include business expansion and start-up, community development, business incubator projects, etc.

Contact:

Dean Stewart USDA Rural Development U.S. Department of Agriculture 800 W. Evergreen, Suite 201 Palmer, AK 99645

Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dstewart@rdmail.rural.usda.gov Web Site: http://www.rurdev.usda.gov

Rural Energy Programs

Eligibility:

Government

Provides:

Grants

Technical Assistance



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA), Alaska Energy Authority (AEA) - Rural Energy **Programs**

Program Goals:

The Alaska Energy Authority administers a number of rural energy programs which help provide the basis for economic development in Alaska's smaller communities.

Resource Provided:

Rural Power Systems Upgrade - Provides funding for systems upgrades that have been identified through Rural Technical Assistance, Circuit Rider Maintenance, the local community or legislature. Upgrades might include efficiency improvements, line assessments, lines to new customers, demand side improvements, other repairs to generation and distribution systems.

Emergency Response - Provides funding to continue activities, procurement of materials, and equipment that would be used to prevent power plant related emergencies and disasters statewide. This program is designed to prevent a potential emergency situation before disaster occurs.

Circuit Rider/Technical Assistant/Preventive Maintenance - Preventive maintenance assessment and response service for emergency work needed on rural electrical systems. This program is intended to be an interim fix until long-term planning can address the problems.

Life, Health and Safety Improvements - Provides follow-on funding for correction of hazards that are existing or pose a possible threat to life, health and safety in rural communities. Wherever possible, funds will be used to leverage local matching funds.

Contact:

Mike Harper, Deputy Director AIDEA - Rural Energy Programs Department of Commerce, Community, and Economic Development 813 W. Northern Lights Blvd.

Anchorage, AK 99503 Phone: (907) 269-3025 Fax: (907) 269-3044

E-Mail: mharper@aidea.org

Web Site: http://www.aidea.org/bulkfuel.htm

Rural Power Systems Upgrades

Eligibility:

Business Government

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Alaska Industrial Development and Export Authority (AIDEA), Alaska Energy Authority

Program Goals:

To eliminate safety hazards, enhance efficiencies and provide technical assistance to assess system deficiencies, design solutions and carry out project evaluation process.

Resource Provided:

Provides for improvements to electrical utilities to eliminate safety hazards and enhance efficiency; technical assistance to assess deficiencies and provides for emergency response. Training for electrical operators to enhance operations of utility and maintenance of electrical system.

Contact:

Kris Noonan, Program Manager AIDEA - Rural Energy Programs Department of Commerce, Community, and Economic Development 813 W. Northern Lights Blvd. Anchorage, AK 99503

Phone: (907) 269-4697 Fax: (907) 269-4645 E-Mail: knoonan@aidea.org

E-Mail. knoonan@aldea.org

Web Site: http://www.aidea.org/ruralpower.htm

SBA Business Development Assistance to Small Businesses

Service Corps of Retired Executives (SCORE)

Eligibility:

General Public Business

Provides:

Grants Technica

Technical Assistance Information



Administrative Agency:

Federal Agency: U.S. Small Business Administration (SBA)

Program Goals:

To help prospective and present business persons improve skills to manage and operate a business. To provide debt capital to new and existing small businesses.

Resource Provided:

Advisory services such as the Service Corps of Retired Executives (SCORE), Loan guaranties for eligible small businesses, and the University of Alaska Small Business Development Center (UASBDC), which provides counselors for free one-on-one business counseling, business training workshops, and a small business learning center that provides books, videotapes, microcomputers and business software for handson learning. Government contracting assistance. Women and minority-owned business development.

Eligibility:

Assistance may be provided to existing and potential small business persons. A small business is one that is independently owned and operated and not dominant in its field.

Alaska Program Status:

A District SBA office is located in Anchorage. There is a SCORE counselor available daily, as well as SBA staff to answer inquiries and make referrals.

Comments:

The SBA provides other special programs such as International Trade and Women's Business Ownership.

Contact:

Sam Dickey
Economic Development Division
Anchorage Office
U.S. Small Business Administration
510 L Street, Suite 310
Anchorage, AK 99501

Phone: (907) 271-4844 Or (800) 755-7034

Fax: (907) 271-4545

Web Site: http://www.sba.gov

SBA Loans for Small Businesses

Eligibility:

Business

Provides:

Loans



Administrative Agency:

Federal Agency: U.S. Small Business Administration (SBA)

Program Goals:

To assist people to enter and remain in business by providing loan guarantees, management counseling and training, and assistance in obtaining government procurement contracts.

Resource Provided:

Loan guarantees; advisory services and counseling, administered primarily through partnerships between SBA and banks or private entities.

Guaranty Loans: These loans, made by banks, may take several forms. All of SBA's financial assistance programs are under this section. The borrower initiates the loan request to a local lender, who applies to SBA for its guaranty. SBA may guaranty up to 85% of loans up to \$150,000 or up to 75% of loans up to \$1 million.

Specialized Loans: These include the Export Loan Program, Seasonal Line of Credit Program, Contract Loan Program, Certified Development Company

Eligibility:

Applicants must meet SBA size standards for small businesses. Credit criteria are much the same as used by banks. Applicants must work with a lending institution which in turn arranges the loan guaranty with SBA.

Eligible projects are business real estate, inventory purchases, machinery and equipment, leasehold improvements, working capital and, in some circumstances, debt consolidation.

Alaska Program Status:

Technical assistance is provided through SBA resource partners: Small Business Development (SBDC), Service Corps of Retired Executives (SCORE) and the Women's Business Center, YWCA/Women\$Fund.

Contact:

Richard Lopez Lead Loan Specialist U.S. Small Business Administration 510 L St., Suite 310 Anchorage, AK 99501-1952

Phone: (907) 271-4850 Or (800) 755-7034

Fax: (907) 271-4545

E-Mail: richard.lopez@sba.gov Web Site: http://www.sba.gov/ak

SBA Minority Enterprise Development

Business Procurement Assistance - 8(a) Program

Eligibility:

Business

Native Organizations

Provides:

Technical Assistance

Administrative Agency:

Federal Agency: U.S. Small Business Administration (SBA)

Program Goals:

To promote the business development of small business concerns owned and controlled by socially and economically disadvantaged individuals so they can compete on an equal basis in the American economy; and promote their competitive viability in the marketplace by providing such available contract, financial, technical, and management assistance as may be necessary.

Resource Provided:

SBA monitors all federal government contracts to assure that a percentage of contract work goes to small businesses designated as "8(a)" businesses. SBA also provides business management services to assist these 8(a) business concerns in their development.

Eligibility:

Principal factor in eligibility is control of the small business's management and daily operations by an individual(s) who is socially and economically disadvantaged. Businesses must be approved for program participation prior to receipt of an 8(a) contract.

Alaska Program Status:

The Anchorage SBA Office maintains a list of approved 8(a) businesses (construction, professional and nonprofessional services and manufacturing). SBA receives contracts for services from other federal agencies and then subcontracts these services out to qualified 8(a) firms.

Comments:

This program experiences great demand. 8(a) contract opportunities are used as a resource in the development of the applicant's business, but are not guaranteed. A related SBA program provides for business management services to 8a businesses. A separate SBA program monitors all federal contracts to assure that a predetermined percentage is awarded to small businesses.

Contact:

Karen Forsland Deputy District Director U.S. Small Business Administration 510 L St., Suite 310 Anchorage, AK 99501-1952

Phone: (907) 271-4861 or (800) 755-7034

Fax: (907) 271-4545

E-Mail: KAREN.FORSLAND@sba.gov Web Site: http://www.sba.gov/ak

Saltonstall-Kennedy Fisheries Research and Development Grants

Eligibility:

General Public Business Government Non-Profit Native Organizations

Provides:

Grants

Administrative Agency:

Federal Agency: U.S. Department of Commerce, National Oceanic and Atmospheric Administration (NOAA), National Marine Fisheries Service (NMFS)

Program Goals:

To assist people in carrying out research and development projects that address aspects of U.S. recreational and commercial fisheries, product quality and safety, and aquaculture development.

Resource Provided:

Saltonstall-Kennedy Project Grants, about \$4 million nationwide annually.

Eligibility:

Any person or group, including state and local governments.

Alaska Program Status:

Emphasis in Alaska continues to be on managing groundfish fisheries off Alaska. Emphasis also on value-added salmon products, aquaculture, product development, product quality assurance, and fish stock identification. Alaska Fisheries Development Foundation has been a major recipient, with funds also going to Marine Advisory Program, Fisheries Industrial Technology Center, University of Alaska, individual processing contractors and fishing organizations, Alaska Department of Fish and Game, and other groups and individuals.

Comments:

This is a good resource for serious fisheries research and development projects. NMFS usually lists each spring the subject areas for which it will accept applications. Applications may be for any amount (grants have ranged from \$10,000 to \$1 million). Applications compete nationwide on their merits. Communities and others may request placement on a mailing list to receive these announcements, application forms and instructions automatically each year.

Contact:

Troie Zuniga
National Oceanic & Atmospheric Administration
National Marine Fisheries Services
P.O. Box 21668
Juneau, AK 99802-1668

Phone: (907) 586-7224 Fax: (907) 586-7249

E-Mail: Troie.Zuniga@noaa.gov

Web Site: http://www.fakr.noaa.gov/omi/grants/default.htm

Alicia Jarbo NOAA, NMFS 1335 East-West Highway Silver Spring, MD 20910 Phone: (301) 713-2358

Shelter Plus Care (S+C)

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations



Provides:

Grants

Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development (HUD)

Program Goals:

Homeless people with disabilities often need more than shelter to live independently: they often need medical care or other social or supportive services. The program allows for a variety of housing choices such as group homes or individual units, coupled with a range of supportive services (funded by other sources). Grantees must match the rental assistance with supportive services that are at least equal in value to the amount of HUD's rental assistance

Resource Provided:

Shelter Plus Care provides rental assistance that, when combined with social services and/or supportive services, provides supportive permanent housing for homeless people with disabilities and their families.

HUD awards S+C funds as annual competitive grants. It announces the competition each year in the Continuum of Care NOFA, which also solicits applications for the Supportive Housing Program and Section 8 Moderate Rehabilitation for SROs..

Eligibility:

Eligible Grantees: States, local governments, and public housing agencies may apply for Shelter Plus Care. Eligible Customers: Homeless persons with disabilities (primarily people with serious mental illness, AIDS and related diseases, or chronic problems with alcohol or drugs) and their families are eligible for S+C. Families are not eligible for the Single Room Occupancy component of the program. Eligible Activities: Shelter Plus Care provides funds for four types of rental assistance:

- (1) Tenant-Based Rental Assistance (contracted directly with the low-income tenant);
- (2) Project-Based Rental Assistance (contracted with a building owner):
- (3) Sponsor-Based Rental Assistance (contracted with a nonprofit organization); and
- (4) SRO-based Rental Assistance (Single-room occupancy contracted with a public housing authority).

The program provides tenant and sponsor-based rental assistance for up to five years, or SRO rental assistance for up to 10 years. It also funds up to 10 years of project-based rental assistance if the units will be rehabilitated, or up to five years if the units will not be rehabilitated. Providers may apply for one or more of these types of assistance grants; they may also apply to renew existing S+C rental assistance. Allowable administrative costs include processing rental payments to landlords, examining participant income, inspecting units for compliance with housing quality standards, and receiving participants into the program. S+C funds cannot be used for the costs of administering supportive services or the grant itself.

Comments

Application: After HUD publishes an annual Notice of Funding Availability (NOFA) for Continuum of Care Homeless Assistance in the Federal Register, applicants must submit specific information about a proposed project, along with their Continuum of Care application. They must also certify that the project is consistent with the Consolidated Plan of the jurisdiction where each proposed project is found. The application packet for Continuum of Care programs is available online or by calling Community Connections (1-800-998-9999) for the Homeless Assistance Program Application Package Upgrade for Fiscal Year 1997 (SN0097) and the Homeless Application Instructional Video for FY 1997 (SN0085, \$12).

Contact:

Alaska State Office

U.S. Dept. of Housing and Urban Development (HUD)

3000 C. St., Suite 401

Anchorage, AK 99503

Phone: (907) 271-4663

Web Site: http://www.hud.gov/offices/adm/grants/fundsavail.cfm

Connections (1-800-998-9999) for the Homeless Assistance Program Application Package Upgrade for Fiscal Year 1997 (SN0097) and the Homeless Application Instructional Video for FY 1997 (SN0085,

\$12).

Silver Hand Program

Alaska State Council on the Arts (ASCA)

Eligibility:

General Public

Provides:

Technical Assistance

Administrative Agency:

State Agency: Alaska State Council on the Arts (ASCA)

Program Goals:

To identify and promote traditional art and handicrafts produced by Alaskan Natives.

Resource Provided:

The Silver Hand Program is designed to identify authentic art and handicrafts produced within the state by Alaska Natives. The official identifying symbol is the Silver Hand logo; a silver hand on a black oval background with the words "Authentic Native handicraft from Alaska" printed at the top. ASCA administers the program for certifying eligible artisans, distributes Silver hand tags and stickers to qualified individuals, and oversees enforcement of program regulations.

Eligibility:

A permit to use the Silver Hand seal on handicrafts may be issued to applicants who:

- > are residents of the State,
- document that they are an Alaska Native with 1/4 blood quantum or greater, and
- certify that they will affix the seal only to a handicraft made entirely by the applicant, within the state, and wholly or in significant part of natural materials,
- > permits are awarded to individuals 18 years or older.

The Silver Hand Program has a \$20 fee for the two year permit.

Contact:

Saunders McNeill
Native Arts Program Director
Alaska State Council on the Arts
Department of Education and Early Development
411 West Fourth Avenue, Suite 1E

Anchorage, AK 99501

Phone: (907) 269-6610 Or (888) 278-7424 (toll free)

Fax: (907) 269-6601

E-Mail: saunders_mcneill@eed.state.ak.us Web Site: http://www.eed.state.ak.us/aksca

Small Business Development Centers (SBDC)

Small Business Administration (SBA)

Eligibility:

General Public Business Government Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

State Agency: University of Alaska and U.S. Small Business Administration (SBA)

Program Goals:

The SBDC offers free business counseling by professional staff consultants, volunteers and college faculty. The SBDC also offers business training through workshops, seminars and conferences on marketing, loan proposals, record keeping, business plans and other business-related areas. In addition, the SBDC maintains a business library stocked with books, periodicals, videotapes, computers and business software for use by small business owners.

Additional programs designed to promote the growth and development of small business offered through the SBDC network include:

- the Procurement Technical Assistance Center (PTAC), which provides assistance with government contracting,
- Buy Alaska, which works to promote in-state purchase of goods and services via the Buyer-Seller Network, and
- the Alaska Technology Transfer Assistance Center.

Eligibility:

Counseling is free, confidential and available to all Alaskans. A small fee may be charged for workshops, seminars and conferences. Small business persons are encouraged to avail themselves of the services.

Contacts:

Jan Fredericks (State Director) Jean Wall (Asst. State Director) Alaska SBDC (statewide office) 430 West 7th Ave., Suite 110

Anchorage, AK 99501

Phone: (907) 274-7232 Or (800) 478-7232

Fax: (907) 274-9524

E-Mail: anjaf@uaa.alaska.edu or anerw@uaa.alaska.edu

Web Site: http://www.aksbdc.org/

Deborah Daisy, Director Anchorage UAA Small Business Development Center 430 West 7th Avenue, Suite 110 Anchorage, AK 99501-3550

Phone: (907) 274-7232 Or (800) 478-7232

Fax: (907) 274-9524

E-Mail: andad1@uaa.alaska.edu

Jackie Stewart, Director Juneau SBDC 3100 Channel Drive, Suite 306 Juneau, AK 99801

Phone: (907) 463-3789 Fax: (907) 463-3489

E-Mail: anjas3@uaa.alaska.edu

Mark Gregory, Director Kenai Peninsula SBDC 43335 Kalifonsky Beach Road, Suite 16 Soldotna, AK 99669 Phone: (907) 262-7497

Phone: (907) 262-7497 Fax: (907) 262-6762

E-Mail: inmeg@uaa.alaska.edu

Ketchikan Resource Library Ketchikan Chamber of Commerce

Phone: (907) 225-1388

Anya Petersen-Frey, Director Mat-Su Borough SBDC 201 Lucille Street, Suite 2A Wasilla, AK 99654

Phone: (907) 373-7232 Fax: (907) 373-7234

E-Mail: anamp@uaa.alaska.edu

Matt Tullar, Director SBDC Rural Outreach Program 430 West 7th Ave., Suite 110 Anchorage, AK 99504

Phone: (907) 274-7232 Or (800) 478-7232

Fax: (907) 274-9524

E-Mail: anmkt@uaa.alaska.edu

Michael Miller, Director University of Alaska Fairbanks SBDC 613 Cushman, Suite 209 Fairbanks, AK 99701

Phone: (907) 456-7232 Or (800) 478-1701

Fax: (907) 456-7233 E-Mail: fnmjm4@uaf.edu

Small Business Economic Development Revolving Loan Fund

Eligibility:

Business

Provides:

Loans



Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce). Alaska Division of Investments (ADI)

Program Goals:

To create significant long-term employment and diversify the economy by providing startup and expansion capital for small businesses. Emphasis is placed on projects, which promise the greatest long-range positive economic impact on a community.

Resource Provided:

Financing of either industrial or commercial ventures will be considered. The Loan Administration Board will determine interest rates and terms on loans; they can be expected to be at a fixed rate and below the prevailing market rate for loans of similar size, maturity and purpose in the project area. The maximum loan amount is \$300,000, and the minimum \$10,000.

Eligibility:

Applicants will be required to obtain additional private, non-public financing in an amount not less than twice the amount requested under the application. Loans may be made to companies, which are "small businesses" as defined by the U. S. Small Business Administration, and are located within rural areas as defined by the program guidelines.

Alaska Program Status:

The fund is established by statute and funded jointly by the state and U. S. Economic Development Administration. As of December 2004, there were 38 loans valued at \$4.2 million outstanding.

Comments:

In order to be funded, the project must be located in an eligible area (affected by high unemployment, low average income, etc.) as determined by the EDA.

Contact:

Kelly Sharp, Lending Branch Manager Division of Investments Department of Commerce, Community, and Economic Development 3032 Vintage Blvd. P.O. Box 34159-99803

Juneau, AK 99801 Phone: (907) 465-2510 Or (800) 478-LOAN

Fax: (907) 465-2103

E-Mail: investments@commerce.state.ak.us

Web Site: http://www.commerce.state.ak.us/investments

Snow Survey and Water/Climate Services Program

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Data and Information Technical Assistance

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

To provide snow, water and climate data interpretation and products for public and private organizations; land users and managers and support NRCS and soil and water conservation district priorities.

Resource Provided:

Near real-time climate data through appropriate use of the data acquisition system (meteorburst technology) and monthly reports of snow and climate records collected by the cooperative network.

Eligibility:

Public, private landowners, businesses, and local, state and federal governments, Alaska Native tribes.

Alaska Program Status:

Program data and information is delivered by NRCS field offices, RC&D offices and soil and water conservation districts through public meetings, newsletters and reports. The responsibility for collecting the snow survey information is a highly cooperative effort that includes many partners which include; private individuals, local soil and water conservation district members, local, state and federal governments.

Contact:

Shirley Gammon, State Conservationist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645

Palmer, AK 99645 Phone: (907) 761-7780 Fax: (907) 761-7790

E-Mail: shirley.gammon@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Snowmobile Grant Program

Eligibility:

General Public Government Non-Profit Native Organizations

Provides:

Grants

Administrative Agency:

State Agency: Alaska Department of Natural Resources (DNR)

Program Goals:

Development and maintenance of snowmobile trails; and, provide for safety and education programs relating to snowmobile use.

Resource Provided:

Grants are available for easement acquisition, equipment rental or purchase, and construction or maintenance of trails and trail related facilities. Matching funds are required for trail development grants. No match is required for safety and education grants..

Eligibility:

Public agencies and nonprofit organizations are eligible.

Alaska Program Status:

Applications for the FY2005 fiscal year will be available on October 29, 2004. Applications for FY2005 must be postmarked by December 15, 2004.

Comments:

Trail development and maintenance grants are 75/25 matching grants. There is no required match for safety and education grants. Applications are available at the Web site listed below.

Contact:

Tina Long, Grants Administrator Parks & Outdoor Recreation Alaska State Parks Department of Natural Resources 550 W. 7th Ave., Suite 1380 Anchorage, AK 99501-3561 Phone: (907) 269-8709

Phone: (907) 269-8709 Fax: (907) 269-8907

E-Mail: tina_long@dnr.state.ak.us

Web Site: http://www.dnr.state.ak.us/parks/grants/snowmotr.htm

Soil Survey Program

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

To provide soil and accessory natural resource inventory data and maps to assist land owners and land managers in planning activities.

Resource Provided:

Physical and chemical data, location maps, and interpretive data of major soil groups and associated natural resources. Information provided in both hardcopy and GIS formats.

Eligibility:

Public, private landowners, businesses, and local, state and federal governments, Alaska Native tribes.

Alaska Program Status:

Broad inventory coverage is available for the entire state of Alaska. More detailed information is available for the roadbelt/railbelt area, Seward Peninsula, sections of Southeast Alaska, and several villages. The program is a highly cooperative effort that includes private organizations; local, state and federal agencies, and local Soil and Water Conservation Districts. An ongoing effort is underway to collect additional detailed coverage in high priority areas of the state.

Contact:

Shirley Gammon, State Conservationist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645

Phone: (907) 761-7780 Fax: (907) 761-7790

E-Mail: shirley.gammon@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Southeast Alaska Business Assistance Center

Eligibility:

General Public Business

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (Alaska): Juneau Economic Development Council (JEDC)

Program Goals:

The Mission of the Business Assistance Center (BAC) is to empower entrepreneurs in Southeast to be more successful by providing advice, information, and the tools of analysis.

Resource Provided:

The two primary activities of the BAC are conducting workshops & seminars and one-on-one counseling. Through our confidential counseling we can address any specific questions or problem areas that an individual may have. The seminars address various topics that are relevant to many different types of businesses.

Eligibility:

Our counselors are experienced businesspeople who can answer questions, evaluate business plans and much more. They are experienced in counseling by phone for those clients who live outside of the Juneau area. Our counseling is free to low and moderate income clients; and only \$35 per hour for our other clients

Alaska Program Status:

The Business Assistance Center is a Micro Enterprise program, funded by the U.S. Small Business Administration.

Comments

See http://www.jedc.org/forms/RequestforCounseling.pdf to request counseling.

Contact:

Brian Johnson Director, Business Assistance Juneau Economic Development Council 612 W. Willoughby Ave., Suite A Juneau, AK 99801-1732

Phone: (907) 463-3662 Or (888) 393-3662

Fax: (907) 463-3929 E-Mail: bjohnson@jedc.org

Web Site: http://www.jedc.org/bac.htm

Southeast Alaska Revolving Loan Fund

Eligibility: Business Provides: Loans

Non-Profit

Technical Assistance

Native Organizations



Administrative Agency:

Nonprofit (Alaska): Juneau Economic Development Council

Program Goals:

The Southeast Alaska Revolving Loan Fund (The RLF) was established to help business owners create and retain quality jobs throughout Southeast Alaska. The RLF makes direct loans to new and expanding business that cannot qualify for traditional bank financing, but which otherwise appear likely to succeed.

Resource Provided:

Direct short-term (up to 5-year) loans for projects located within the municipal boundaries of Juneau, Wrangell, Haines and Sitka under separate revolving loan funds created for each of these communities. The RLF also makes direct loans throughout Southeast Alaska, except in Juneau, through its USDA Intermediary Relending Program (USDA-IRP). Loans range in size from \$5,000 to \$300,000 based on need, funding, program limits, and the availability of traditional or other financing. The RLF can help arrange multicreditor financing for larger projects, and typically attempts to leverage its loan funds with bank or other public and private financing.

Eligibility:

Maximum loan amount determined in part by the number of jobs created or saved in the borrower's business. One full-time equivalent position is required for each \$30,000 of RLF loan funds. Preference is given to applicants providing manufacturing, or highly paid jobs. Community-based loan funds (Wrangell, Haines, Sitka) require recommendation by the local economic development committee. Juneau-based loans require bank participation. Applicants may not have delinquent obligations due the federal, state or local governments. The primary criteria for consideration are dedicated and experienced management, past performance, current economic viability of the business, and clear competitive advantages. All applicants must have a complete and current business plan. Potential applicants are encouraged to call to discuss their project before applying.

Comments:

The RLF provides financing for most business needs including debt refinancing, purchase of fixed assets, permanent working capital, construction and leasehold improvements. Loans priced to reflect risk and to encourage businesses to "graduate" to conventional bank financing as early as possible. Each financing package is customized to meet the overall cash flow needs of the business. Extensive technical assistance is provided before and throughout the loan term by the RLF and Juneau Economic Development Council's business counselors, timber industry experts, and extensive network of consultants, and business contacts to help entrepreneurs with financial management, marketing, manufacturing processes, and general business management to ensure each borrower's business succeeds and the jobs created are sustainable. JEDC counselors will help applicants complete their business plan. Successful loan applicants have also been referred through Tlingit Haida Central Council's business counselors and the business counselors at the Juneau and Ketchikan Small Business Development Centers. Applications and other forms necessary for loans and other business services can be found on Juneau Economic Development Council's website at http://www.jedc.org/.

Contact:

Margaret O'Neal, Director Southeast Alaska Revolving Loan Fund 612 West Willoughby Avenue, Suite A Juneau, AK 99801 Phone: (907) 463-3662 Or Toll Free: (888) 393-3662

Fax: (907) 463-3929 E-Mail: moneal@jedc.org

Web Site: http://www.jedc.org/rlf.htm

Starting a Small Business - Publication

Eligibility:

Business

Provides:

Technical Assistance

Administrative Agency:

State Agency: Department of Commerce, Community, and Economic Development (Commerce), Division of Community Advocacy (DCA)

Program Goals:

"Starting a Small Business" is a publication produced by the Alaska Department of Commerce, Community, and Economic Development to assist persons interested in starting a business in this state. The information in this publication is designed to help Alaska business owners and entrepreneurs think and act in ways that improve their chances of success. It is intended primarily as a guide to the many sources of detailed information and assistance available to entrepreneurs.

Eligibility:

An on-line version is available by going to http://www.dced.state.ak.us/dca/smallbus/starting.pdf

Contact:

Ruth St. Amour
Development Specialist
Division of Community Advocacy
Department of Commerce, Community, and Economic Development
550 W. 7th Ave., Suite 1770
Anchorage, AK 99501

Phone: (907) 269-4527 Fax: (907) 269-4539

E-Mail: ruth_st.amour@commerce.state.ak.us

Web Site:

http://www.commerce.state.ak.us/dca/smallbus/pub/StartingaSmallBusiness.pdf

State Training and Employment Program (STEP)

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations



Provides:

Grants

Administrative Agency:

State Agency: Department of Labor and Workforce Development

Program Goals:

The State Training and Employment Program (STEP) is charged with:

- A. prevention of future claims against unemployment benefits;
- B. attraction of new businesses through the availability of a skilled labor force and reduction of employer unemployment insurance costs;
- C. easing the impact of Alaska's economic fluctuations through training or retraining of workers for new or emerging industries and technologies; and,
- D. promotion of local hire.

Resource Provided:

STEP is funded by one tenth of one percent of employee contributions to the Unemployment Insurance (UI) Trust Fund. These employee contributions are deposited in a special Employment Assistance and Training Program Account within the state General Fund and access through grants or individual training vouchers.

Eligibility:

Job training for persons who: 1) are unemployed and receiving unemployment insurance benefits, 2) who have exhausted their UI benefits; 3) are employed but likely to lose their job due to the job's elimination, or 4) due to obsolescence of their job skills; 5) or have worked in a job covered by UI but are ineligible for benefits because the job was seasonal, temporary, part-time, or wage contributions were insufficient, 6) or are underemployed.

Alaska Program Status:

STEP was created by the Legislature in 1989 to be more responsive to Alaska job market conditions and more flexible than federally funded training programs. The Legislature has extended the program through June 2008.

Contact:

Tara Jollie
STEP Manager
Division of Business Partnerships
Department of Labor & Workforce Development
1016 W. 6th Ave., Suite 205
Anchorage, AK 99501
Phone: (907) 269-4660

Phone: (907) 269-4660 Fax: (907) 269-4661

E-Mail: tara jollie@labor.state.ak.us

Web Site: http://www.labor.state.ak.us/bp/step.htm

State Transportation Improvement Program (STIP)

Eligibility:

General Public
Business
Government
Non-Profit
Native Organizations



Provides:

Funding Elements (see below)

Administrative Agency:

State Agency: Department of Transportation and Public Facilities (DOT)

Program Goals:

To schedule the program of surface transportation improvements in Alaska.

Resource Provided:

Design and construct transportation improvements throughout the state.

The STIP includes four funding elements:

- ✓ National Highway System (NHS)
- ✓ Alaska Highway System (AHS)
- ✓ Community Transportation Program (CTP)
- ✓ Trails & Recreational Access for Alaska (TRAAK)

CTP and TRAAK projects are nominated and scored. Funding is provided based on scores.

Eligibility:

- Discuss your project with your area planner in a DOT Regional Office. Planning support is ongoing. DOT will support communities in "looking ahead together." DOT encourages land-use planning, if the community is interested.
- 2. Prepare a nomination form.
- 3. Get Resolution of Support for your Local Elected Governing Body (City or Borough).
- 4. Community projects become part of larger Regional Transportation Plans (Southeast, Southwest, Y-K Delta, Northwest, Interior and Copper River Delta Regions) and included in a public process.
- 5. The Project is scored by DOT Regional and Statewide Offices

Alaska Program Status:

Last year, Alaska received \$320 million of federal transportation funds for use on surface transportation improvement projects. Nominations for Transportation and Recreational Access for Alaskans and Community Transportation Program are evaluated every two years and the top scoring projects are scheduled in the STIP if funding is sufficient. Federal funding reductions and recent earmarking by Congress has limited funds available for these programs. The future funding levels are uncertain pending reauthorization of the program in Congress.

Contact:

Jim Scholl
STIP Planner
Capital Programs
Division of Program Development
Department of Transportation and Public Facilities
3132 Channel Drive
Juneau, AK 99801
Phone: 907-465-4070 Or 1-888-752-6368

Phone: 907-465-4070 Or 1-888-752-6368 Fax: 907-465-6984 or 1-888-752-6329 E-Mail: planning_comments@dot.state.ak.us

Web Site: http://www.dot.state.ak.us

John Tolley Preconstruction & Planning Chief Central Region 4111 Aviation Avenue Anchorage, AK 99519 Phone: (907) 269-0520

E-Mail: John_Tolley@dot.state.ak.us

Martin Ott Planning Chief Northern Region 2301 Peger Road Fairbanks, AK 99709 Phone: (907) 451-5150

E-Mail: Martin_Ott@dot.state.ak.us

Andy Hughes Planning Chief 6860 Glacier Highway Juneau, AK 99801 Phone: (907) 465-1776

E-Mail: Andy_Hughes@dot.state.ak.us

State Underground Storage Tank Revolving Loan Fund

Eligibility:

General Public Business

Provides:

Loans

Technical Assistance



Administrative Agency:

State Agency: Department of Environmental Conservation (DEC), Division of Spill Prevention and Response

Program Goals:

To assist owners or operators of underground storage tanks to clean up underground storage tanks.

Resource Provided:

Low interest loans.

Eligibility:

Owners of regulated underground storage tanks, including municipalities and businesses, but excluding state and federal government. To be eligible tanks must be registered with DEC and comply with state and federal regulations. New applications are no longer being accepted.

Alaska Program Status:

The deadline for applications to the tank cleanup program was June 30, 1994. Effective July1, 2004, loans may be available to applicants under AS46.03.422(a).

Contacts:

Scott Pexton

Environmental Specialist

Response Fund Administration Program Contract Management Section

Division of Spill Prevention & Response

Department of Environmental Conservation

555 Cordova Street Anchorage, AK 99501 Phone: (907) 269-7561 Fax: (907) 269-7507

E-Mail: scott pexton@dec.state.ak.us

Web Site: http://www.state.ak.us/dec/spar/rfa/contracts management.htm

Board of Storage Tank Assistance 410 Willoughby Avenue Juneau, AK 99801

Sudden and Severe Economic Dislocation Program

Long Term Economic Deterioration Program

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants



Administrative Agency:

Federal Agency: U.S. Department of Commerce, Economic Development Administration (EDA)

Program Goals:

To assist state and local areas in the development and implementation of strategies designed to arrest and reverse the problems associated with sudden and severe economic dislocation or long-term economic deterioration.

Resource Provided:

Project grants.

Eligibility:

State or political subdivisions, Alaska Native entities, public or private nonprofits.

Alaska Program Status:

See also the description for Grants for Public Works and Development Facilities.

Sitka received a Sudden and Severe Economic Dislocation grant for \$50,000 following the pulp mill closure. The State of Alaska received \$100,000 for evaluation of utilizing the Adak Naval Air Station after its planned closure. Western Alaska Fisheries Disaster and Norton Sound Fisheries Disaster grants were under this program. Facilities grants are frequently in the \$1 million to \$2.5 million range.

Contact:

Berney Richert and staff Economic Development Administration U.S. Department of Commerce 510 L Street, Suite 444 Anchorage, AK 99501 Phone: (907) 271-2272

Fax: (907) 271-2274 E-Mail: berney@alaska.net

Support for Planning Organizations

Economic Development Districts; Redevelopment Areas

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants



Administrative Agency:

Federal Agency: U.S. Department of Commerce, Economic Development Administration (EDA)

Program Goals:

To foster regional economic development planning and implementation capability through economic development districts (EDD) and redevelopment areas.

Resource Provided:

Grants for district or area administrative and professional services. Minimum of 25% non-federal match required. Native entities may be eligible for 100% grants.

Eligibility:

Public bodies (boroughs, cities, villages, tribal councils, regional Native nonprofits). At this time, because of limited funds, only regional entities (EDD's) and regional Native non-profit organizations can be considered. These are Capacity-Building Grants.

Alaska Program Status:

Formation of an EDD must be cleared through the State's intergovernmental review process. The EDD must be backed by the Governor and at least three-fourths of the proposed area's governing bodies. The Kenai Peninsula Borough, Prince William Sound EDD, Southeast Conference and Southwest Alaska Municipal Conference are EDDs and ARDORs. Several other ARDORs are working to become EDDs. There are five "Area" grants to Native tribal entities under the Redevelopment Area program: THCC, BBNA, TCC, AVCP and Kawerak.

Comments

Funding is limited and competition is strong. Regional administrative grants usually range from \$50,000 to \$60,000 annually. Grants may be renewed annually if grantee's performance and proposed work plan are acceptable.

Contact:

Berney Richert and staff Economic Development Administration U.S. Department of Commerce 510 L Street, Suite 444 Anchorage, AK 99501 Phone: (907) 271-2272

Fax: (907) 271-2274 E-Mail: berney@alaska.net

Supportive Housing for Persons with Disabilities - Section 811

Eligibility: Non-Profit

Provides: Grants



Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development (HUD)

Program Goals:

To develop rental housing with the availability of supportive services for very low-income adults with disabilities, and provides rent subsidies for the projects to help make them affordable.

Resource Provided:

HUD provides interest-free capital advances to nonprofit sponsors to help them finance the development of rental housing such as independent living projects, condominium units and small group homes with the availability of supportive services for persons with disabilities. The capital advance can finance the construction, rehabilitation, or acquisition with or without rehabilitation of supportive housing. The advance does not have to be repaid as long as the housing remains available for very low-income persons with disabilities for at least 40 years.

HUD also provides project rental assistance; this covers the difference between the HUD-approved operating cost of the project and the amount the residents pay -- usually 30 percent of adjusted income. The initial term of the project rental assistance contract is five years and can be renewed if funds are available.

Each project must have a supportive services plan. The appropriate State or local agency reviews a potential sponsor's application to determine if the plan is well designed to meet the needs of persons with disabilities and must certify to the same. Services may vary with the target population but could include case management, training in independent living skills and assistance in obtaining employment. However, residents cannot be required to accept any supportive service as a condition of occupancy.

Eligibility:

Eligible Grantees: Nonprofit organizations with a Section 501(c)(3) tax exemption from the IRS can apply to develop a Section 811 project if they can, among other requirements, submit a resolution that they will provide a minimum capital investment equal to 0.5 percent of the capital advance amount, up to a maximum of \$10,000.

Eligible Customers: In order to live in Section 811 housing, a household which may consist of a single qualified person must be very low-income (within 50 percent of the median income for the area) and at least one member must be 18 years old or older and have a disability, such as a physical or developmental disability or chronic mental illness.

Alaska Program Status:

The available program funds for a fiscal year are allocated to HUD's local field offices according to factors that include the number of persons age 16 years or older with a work disability and those without a work disability.

Comments:

Applicants must submit an application for a capital advance, including a Request for Fund Reservation (Form HUD-92016-CA) and other information in response to a Notice of Funding Availability (NOFA) published in the Federal Register each year. Applications must be submitted to the local HUD field office with jurisdiction over the area where the proposed project will be located. Those selected for funding must meet basic program requirements, including nonprofit status, financial commitment, and a certification from the appropriate State or local agency that the supportive services are well designed to meet the needs of the intended residents. Awards are usually announced in September.

Contact:

Alaska State Office U.S. Dept. of Housing and Urban Development 3000 C. St., Suite 401 Anchorage, AK 99503 Phone: (907) 271-4663

Web Site: http://www.hud.gov

Supportive Housing for Elderly Program- Section 202

Eligibility: Non-Profit

Provides: Grants



Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development (HUD)

Program Goals:

To finance the construction, rehabilitation or acquisition with or without rehabilitation of structures that will serve as supportive housing for very low-income elderly persons, including the frail elderly, and provides rent subsidies for the projects to help make them affordable.

Resource Provided:

To finance the construction, rehabilitation or acquisition with or without rehabilitation of structures that will serve as supportive housing for very low-income elderly persons, including the frail elderly, and provides rent subsidies for the projects to help make them affordable.

Eligibility:

Eligible Grantees: Private nonprofit organizations can apply to develop a Section 202 project if they can, among other requirements, submit a resolution that they will provide a minimum capital investment equal to 0.5 percent of the HUD-approved capital advance, up to a maximum of \$25,000 for national sponsors or \$10,000 for other sponsors. Public entities are not eligible for funding under this program.

Eligible Customers: Occupancy in Section 202 housing is open to any very low-income household comprised of at least one person who is at least 62 years old at the time of initial occupancy.

Comments:

Applicants must submit an application for a capital advance, including a Request for Fund Reservation (HUD Form 92015-CA) and other information in response to the Notice of Funding Availability (NOFA) published in the Federal Register each fiscal year. Applications must be submitted to the local HUD field office with jurisdiction over the area where the proposed project will be located. Those selected for funding must meet basic program requirements, including private nonprofit status, financial commitment and acceptable control of an approval site. Awards are usually announced in September.

Contact:

Alaska State Office U.S. Dept. of Housing and Urban Development 3000 C. St., Suite 401 Anchorage, AK 99503 Phone: (907) 271-4663

Web Site: http://www.hud.gov

Technology Research & Development Center (TREND)

Eligibility:

General Public Business

Provides:

Grants
Technical Assistance
Information



Administrative Agency:

Nonprofit (Alaska): Technology Research & Development Center (TREND)

Program Goals:

The Technology Research and Development Center (TREND), a specialty center within the University of Alaska Anchorage Small Business Development Center, is designed to diversify and strengthen the state's economy by supporting and promoting small businesses in the research and development of new technology in Alaska.

TREND provides one-on-one assistance designed to identify a client's business assets and resources for taking a technology to market.

Resources Provided:

SBIR/STTR Program - The Small Business Innovation Research and Small Business Technology Transfer (SBIR/STTR) federal grant programs are a \$850,000 research and development funding resource for small businesses, with Phase I grants of up to \$100,000 to test the scientific merit or feasibility of an idea and Phase II grants of up to \$750,000 for product development. In Phase III no federal money is available as it is expected that SBIR/STTR projects will lead to private sector investment and the commercialization of new technology. TREND is here to assist Alaskan small businesses in all phases of the SBIR and STTR Programs.

Phase 0 Grants - In an effort to increase the number of SBIR proposals funded from Alaska, the Experimental Program to Simulate Competitive Research (EPSCoR) has partnered with TREND to establish a SBIR Phase 0 program. The Alaska Phase 0 Program provides grants up to \$5,000 to assist small businesses with SBIR/STTR proposal preparation

Outreach - TREND is a statewide program, available upon demand to provide workshops and other services on site in communities around the state. TREND is also available to speak to your professional organization or contribute copy to newsletter publications.

Workshops - As not only educational activities but also outreach events, TREND workshops both inform participants of and prepare them for research and development opportunities. Sample workshops:

- Introduction to SBIR
- Writing Winning Proposals
- Intellectual Property
- Accounting/Government Audits

TrendNet - TrendNet supports technology research and development in Alaska by connecting TREND clients to a rich volunteer network of experts, mentors and service providers. TrendNet is also a great marketing and advocacy tool for its members.

Eligibility:

TREND services are available to Alaska small businesses and entrepreneurs.

Contact:

Benjamin Linford Program Director TREND 430 West 7th Ave., Suite 110 Anchorage, AK 99501

Phone: (907) 274-7232 Or (800) 478-7232 (in Alaska)

Fax: (907) 274-9524

E-Mail: email@trendalaska.org Web Site: http://www.trendalaska.org

Carolyn Pratt
Program Associate
TREND
430 West 7th Ave., Suite 110
Anchorage, AK 99501
Web Site: http://www.trendalaska.org

Village Wildlife Conservation Cooperative

Alaska Village Initiatives, Inc.

Eligibility:

Business Native Organizations

Provides:

Technical Assistance Information

Administrative Agency:

Nonprofit (Alaska): Alaska Village Initiatives, Inc.

Program Goals:

Village Wildlife Conservation Cooperative (VWCC) promotes the enhancement, conservation, and sustainable use of Alaska's private land wildlife resources for the benefit of our members, our associate members, and our state.

Resource Provided:

Examples of services provided include: assistance in business start-ups, help understanding the government regulations impacting their business, links with wildlife management experts, marketing to big game hunters worldwide, and bulk buying discounts. In addition, the VWCC provides education on the benefits of Private Land Wildlife Management to village members, local governments, big game guides, state and federal agencies, urban residents, and the subsistence and trophy hunters.

Eligibility:

Participation is open to any Corporation formed under the Alaska Native Claims Settlement Act or IRA Council, individual landowners, business, and organizations owning interest in a minimum land holding of 5,000 contiguous acres in Alaska, designated as Wildlife Habitat.

Alaska Program Status:

VWCC provides a development and resolution forum for landowners, conservation groups, hunters and recreational tourism groups. Safari Club International (SCI), The Nature Conservancy (TNC) and Alaska Professional Hunters Association (APHA) are represented on the VWCC Board.

Contact:

Thomas Harris, President and CEO Alaska Village Initiatives 1577 C Street, Suite 304 Anchorage, AK 99501

Phone: (907) 274-5400 Or (800) 478-2332

Fax: (907) 263-9971 E-Mail: info@akvillage.com

Web Site: http://www.akvillage.com/

Water and Waste Disposal Loans and Grants

Eligibility:

Government Non-Profit Native Organizations

Provides:

Loans/Grants Technical Assistance Information



Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Rural Development

Program Goals:

To assist public entities such as municipalities, boroughs, special purpose districts, Indian tribes, and corporations, not operated for profit, in rural areas or cities under 10,000 in population, with priority given to entities with population under 5,500.

Resource Provided:

Loan and grant funds to construct, repair, improve or expand water or sewer systems, storm sewer facilities, sanitary landfills, incinerators, and necessary equipment.

Eligibility:

Public entities such as cities, boroughs, federally recognized Alaska Native Village entities and non-profit corporations.

Comments:

The 2004 FY allocation was \$5,286,000 loans, \$953,000 loan guarantees and \$2,223,000 grant funds. Loans have a maximum term of 40 years. Interest rates are set periodically and are based on current market yields for municipal obligations. Grants may be made for up to 75% of eligible facility development costs.

Contacts:

Dean Stewart
USDA Rural Development
U.S. Department of Agriculture
800 W. Evergreen, Suite 201

Palmer, AK 99645 Phone: (907) 761-7722 Fax: (907) 761-7793

E-Mail: dstewart@rdmail.rural.usda.gov Web Site: http://www.rurdev.usda.gov

Debby Retherford Rural Utilities Specialist Water & Environmental Programs Rural Development U.S. Department of Agriculture 800 W. Evergreen, Suite 201

Palmer, AK 99645 Phone: (907) 761-7726 Fax: (907) 761-7793

E-Mail: deborah.retherford@ak.usda..gov Web Site: http://www.usda.gov/rus/water

Watershed Protection Programs

Eligibility:

General Public Government Non-Profit Native Organizations

Provides:

Grants Technical Assistance Information

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

There are two programs: The Small Watershed Program, which is to prevent flood and erosion damage and further the conservation and utilization of land and water, and the Emergency Watershed Protection (EWP) Program to assist in relieving imminent hazards to life and property from floods and products of erosion due to natural disasters.

Resource Provided:

Technical and financial assistance.

Eligibility:

Public and private landowners, state or local governments, qualified Alaska Native tribes or tribal organizations. For the Small Watershed Program there must be a Sponsoring Local Organization.

Eligible projects must employ measures that are adequate, safe, economically and environmentally defensible and technically sound, and meet other requirements in federal statutes and regulations.

Alaska Program Status:

Small watershed projects have been funded in the Badger Road Watershed sponsored by the Fairbanks North Star Borough and Fairbanks Soil and Water Conservation District, and the Delta Clearwater River Watershed sponsored by the Salcha-Big Delta Soil and Water Conservation District and the State of Alaska.

Emergency watershed assistance has been provided the rural communities of Noatak, Fort Yukon, Eagle, Dillingham and Unalakleet.

Contact:

Shirley Gammon, State Conservationist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645

Phone: (907) 761-7780 Fax: (907) 761-7790

E-Mail: shirley.gammon@ak.usda.gov Web Site: http://www.ak.nrcs.usda.gov

Western Alaska Community Development Quota (CDQ) Program

Eligibility:

Non-Profit Native Organization

Provides:

Technical Assistance

Administrative Agency:

State Agency: Department of Commerce, Community & Economic Development (Commerce); Department of Fish & Game; National Marine Fisheries Service

Program Goals:

Allow residents of rural western Alaska coastal communities to participate in the groundfish fisheries off their shores thereby providing the means for supporting commercial activities that will result in ongoing, regionally based, commercial seafood or related businesses.

Resource Provided:

A pollock quota of 10% of the total allowable catch (TAC) is available for competitive applications from groups of eligible communities. Most other CDQ species include halibut, groundfish, and crab set at 7.5% of the TAC. The total value to this program once fully implemented is estimated to be at \$52 million annually, not considering employment, training programs, and secondary benefits.

Eligibility:

ANCSA Native Villages within 50 nautical miles of the Bering Sea may organize into groups, incorporate and form partnerships with commercial fishing operations, submit Community Development Plans and request quota. State and federal regulations specify the requirements.

Alaska Program Status:

Six CDQ groups representing 65 communities were awarded multi-species quota for 2003-2005. They are: Aleutian Pribilof Island Community Development Association (APICDA), Bristol Bay Economic Development Corporation (BBEDC), Central Bering Sea Fishermen's Association (CBSFA), Coastal Villages Region Fund (CVRF), Norton Sound Economic Development Corporation (NSEDC), and Yukon Delta Fisheries Development Association (YDFDA).

Contact:

Greg Cashen
CDQ Manager
Division of Banking, Securities & Corporations
Department of Commerce, Community & Economic Development
P.O. Box 110809
Juneau, AK 99811-0809

Juneau, AK 99811-0809 Phone: (907) 465-5536 Fax: (907) 465-1231

E-Mail: Greg_Cashen@dced.state.ak.us

Web Site: http://www.dced.state.ak.us/bsc/CDQ/cdq.htm

Wildlife Habitat Incentives Program (WHIP)

Eligibility:

General Public Government Native Organizations

Provides:

Grants

Technical Assistance

Administrative Agency:

Federal Agency: U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS)

Program Goals:

The Wildlife Habitat Incentives Program (WHIP) is a voluntary program that encourages creation of high quality wildlife habitats that support wildlife populations of National, State, Tribal and local significance.

Resource Provided:

Through WHIP, the NRCS provides technical and financial assistance to landowners and others to develop upland, wetland, riparian, and aquatic habitat areas on their property. WHIP can provide a financial cost-share incentive up to 75% of project costs. Other contributing partners may reduce the landowner's 25% portion.

Eligibility:

To be eligible an entity must own or have control of the land to be enrolled in the program for the duration of the agreement period. Eligible lands under the program are:

- Privately-owned land.
- Federal land where the primary benefit is on private or Tribal land.
- State and local government land, on a limited basis.
- > Tribal land.

Alaska Program Status:

Alaska's WHIP benefits include restoration and enhancement of critical salmon spawning, rearing, feeding and escape cover for these fish, as well as Interior populations of whitefish and pike crucial as a recreation and subsistence resource. WHIP provides low impact approaches to restore fragmented moose and bear habitat, through the decommissioning or restoration of abused roads and trail areas. WHIP can help restore forest and woodland acres lost through spruce bark beetle and other forest destruction activities. Migratory birds and waterfowl heavily utilize WHIP shallow surface waters and surrounding area native plants. WHIP provides diverse ways for private citizens to become involved in wildlife conservation stewardship, and become educated and empowered in issues they see as important on their own property.

Comments:

For more information see http://www.nrcs.usda.gov/programs/farmbill/2002/. To apply for the program, please contact one of the NRCS Field Offices in Alaska: Anchorage (271-2424); Bethel (543-7155); Craig (826-5690); Delta Junction (895-4241); Fairbanks (470-3159); Homer (235-8177); Kenai (283-8732); Mat-Su (373-6492); or Nome (443-6096).

Contact:

Bill Wood, NRCS State Biologist Alaska State NRCS Office U.S. Department of Agriculture 800 W. Evergreen, Suite 100 Palmer, AK 99645 Phone: (907) 761-7760 Fax: (907) 761-7790

E-Mail: bwood@ak.usda.gov

Web Site: http://www.ak.nrcs.usda.gov

World Trade Center Alaska (WTCA)

Eligibility:

General Public Business Non-Profit

Provides:

Technical Assistance Information

Administrative Agency:

Private Non-profit: World Trade Center Alaska (WTCA)

Program Goals:

WTCA's Mission is to facilitate trade for members through networking, trade information, trade education and trade leads.

Resource Provided:

WTCA's services include:

- Trade information: On-call, confidential trade information. Weekly bulletin for current events.
- > Trade leads: Weekly trade leads bulletin and customized trade leads for sales, joint ventures and investment.
- Networking: Access to visiting business leaders and foreign delegations, regular networking events with other Alaskan businesses involved in international trade.
- > Trade education: A series of industry-driven short course and seminars on the practical applications of doing business internationally.

Eligibility:

The WTCA is a membership association of Alaskan firms and organizations. New membership fees vary depending on the size of the business.

Comments:

General trade inquiries, events and luncheons are available to the general public.

Contact:

World Trade Center Alaska 431 W. 7th Ave., Suite 108 Anchorage, AK 99501 Phone: (907) 278-7233 Fax: (907) 278-2982 E-Mail: info@wtcak.org

Web Site: http://www.wtcak.org/

Youthbuild

Eligibility:

Government Non-Profit Native Organizations

Provides:

Grants

Technical Assistance



Administrative Agency:

Federal Agency: U.S. Department of Housing and Urban Development (HUD)

Program Goals:

To assist high-risk youth between the ages of 16-24 to learn housing construction job skills and to complete their high school education.

Resource Provided:

Youthbuild provides grants on a competitive basis to non-profit organizations to assist high-risk youth between the ages of 16-24 to learn housing construction job skills and to complete their high school education. Program participants enhance their skills as they construct and/or rehabilitate affordable housing for low- and moderate-income persons.

Eligibility:

Eligible Grantees: Youthbuild grants are available to public or private nonprofit agencies, public housing authorities, State and local governments, Indian tribes, or any organization eligible to provide education and employment training under Federal employment training programs.

Eligible Customers: Youthbuild participants are very low-income high school dropouts between the ages of 16 and 24. Up to 25 percent of participants may have higher incomes or a high school education, but must have educational needs that justify their inclusion in the program.

Eligible Activities: Youthbuild programs offer educational and job training services, leadership training, counseling and other support activities, as well as on-site training in housing rehabilitation or construction work (which accounts for at least half of each participant's time). Specifically, Youthbuild pays for the costs of: ongoing training, technical assistance, education, job training, counseling, employment and leadership development services and activities, wages, benefits and need-based stipends for participants, entrepreneurial training, drivers? education, internships, programs for those with learning disabilities, inhouse staff training, the acquisition, rehabilitation or construction of the housing and related facilities used in the program, necessary relocation payments for residents of such housing, administrative costs, which generally cannot exceed 15 percent of the Youthbuild grant. When this proves insufficient to support capacity development by a private nonprofit, the Secretary can set the percentage higher.

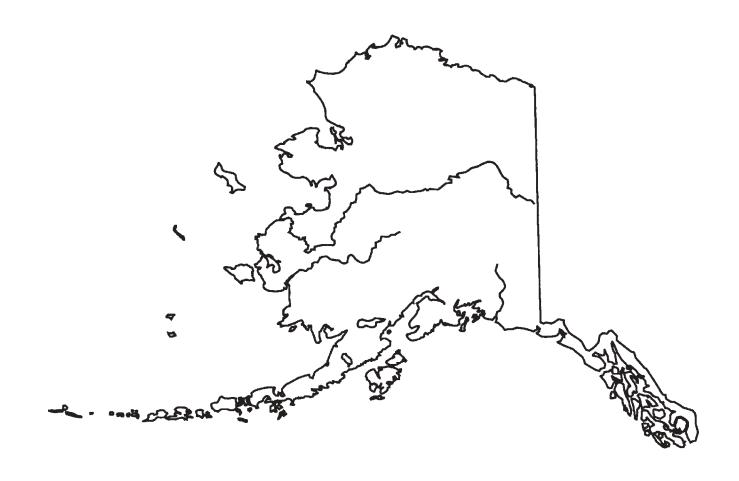
Comments:

Application: After HUD publishes a Notice of Funding Availability (NOFA) for the Youthbuild program, applicants must submit specific information about a proposed project in their application. They must also certify that the project is consistent with the Consolidated Plan of the jurisdiction where each proposed project is found. After HUD makes conditional selections, applicants must then submit additional information.

Contact:

Alaska State Office U.S. Dept. of Housing and Urban Development 3000 C. St., Suite 401 Anchorage, AK 99503 Phone: (907) 271-4663 Web Site: http://www.hud.gov

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A limited number of hard copies were printed. For a copy on a CD, please call:

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